



**STATE OF NORTH CAROLINA
DEPARTMENT OF INFORMATION TECHNOLOGY (DIT)
STATEWIDE IT PROCUREMENT OFFICE**

Statewide IT Contract Number	204A - Microcomputers, Peripherals, and Related Services
Bid / Solicitation Number	ITS-400203
Contract Award Type	MANDATORY
Current Effective Dates	August 1, 2017 through July 31, 2022
Contract Administrator	Debbie Patterson Email: debbie.patterson@nc.gov Tel: 919-754-6619

This contract can now be accessed via NC E-Procurement @ Your Service. If you are a user of this system, click <https://buyer.ncgov.com/Ariba>

SCOPE

1. The Department of Information Technology created this statewide term contract to provide a list of qualified Vendors for Agencies across the State to purchase microcomputers, associated peripherals, and value-added services, with options to purchase additional maintenance and support. This contract is limited to microcomputers that operate Microsoft Windows, Chrome, and Android operating systems. Vendors shall only offer Agencies items listed in Table 1 under this contract. NCDIT Contract Administrator may remove a Vendor from this contract, if this Vendor offers Agencies, under this contract, items that are not listed in Table 1.
2. The 204A Statewide Term Contract is limited to items listed in Table 1:

Microcomputer Segment	Segment Description
Desktop Units	Traditional Personal Computers, Fixed Workstations, "All-in-Ones", and Thin Clients with a conventional chassis, tower, mini-tower, or small form factor case
Portable Units	Laptops, Notebooks, Chromebooks, Ultra-Portable, Mobile Workstations, and other easily transportable devices with fixed displays and keyboards
2-in-1 Units	Device that can function in a traditional 'clam-shell' laptop configuration or as a light weight, touch screen tablet through a conversion using an integrated or detachable keyboard and mouse/trackpad
Tablet Units	Extremely portable solid state computing devices primarily characterized by a single touch screen input mechanism; may or may not include an attachable keyboard

Microcomputer Segment	Segment Description
Peripheral Components	Peripherals must be able to attach to, work with, and be supported by, the Desktop Units, the Portable Units, the 2-in-1 Units, the Tablet Units, and the architecture described elsewhere herein. Peripherals must be present with the general offerings of the manufacturer, and as such, normally available from the manufacturer represented. Peripherals considered within the scope of this contract are monitors, input devices (keyboards, mice), docking stations, memory, hard drives, laptop cases, etc. <u>Peripheral Options (procured by themselves) may be purchased under this contract in amounts up to \$25,000.</u> It is not mandatory to use this contract for peripheral only purchases.
Value-Added Services	Mandatory Value-Added Services related to Microcomputers that Vendor shall provide are Basic Imaging, Asset Tagging, and Basic Installation. Vendor may provide additional Value Added Services as options, which may include but are not limited to, managed logistics / staggered delivery, bulk packaging, move / add / change services, data migration services, end user training, and end of life disposal / recycling services. For optional Value Added Services, Vendor and Agency shall develop a mutually agreed upon written Statement of Work subject to the terms and conditions of this contract to describe in detail that Value Added Services being provided by the Vendor to the Agency and the specific pricing for these Value Added Services.

Table 1: Scope of 204A Statewide Term Contract for microcomputers, associated peripherals, and value added services

3. This contract **does not include** the following products:

- Mobile Ruggedized Computers (see [IT Statewide Term Contract 204B](#))
- Server Units – Rack-mounted, blades and tower models (see [IT Statewide Term Contract 204S](#))
- Itanium, SPARC, or Power Series (aka UNIX) Workstations/Servers and Peripheral Components (see [IT Statewide Term Contract 204C](#))
- Smartphones, handhelds, and other portable client devices that require cellular broadband services to provide intended functionality
- Printers and Printer Peripheral Components (see [IT Statewide Term Contract 204D](#))
- Digital Cameras
- Hubs, Routers and Switches
- Uninterruptible Power Systems (UPS) and Surge Protectors
- Projectors
- Software (other than OEM version of operating system and system drivers and tools)

This contract is a **MANDATORY** Statewide Term Contract, with approved exceptions, for the use of **Executive Branch State Agencies**. For non-Executive Branch State Agencies this is a Convenience Contract, available, but not mandatory to those entities permitted by law to use this contract. Such entities presently include the North Carolina University System and its member campuses, instructional components of the Department of Public Instruction, instructional components of the North Carolina Community College System, and local (municipal and county) governments.

Agencies with the need to acquire services related not covered by this contract are required to follow the State of North Carolina IT procurement rules, consistent with [09 N.C.A.C. 06 A& B](#) and established procedures of the Department of Information Technology (DIT).

VOLUME PURCHASING INITIATIVE

The State's Volume Purchasing Initiative for microcomputers and related peripherals is provided under this Statewide Term Contract. Please visit DIT's [Bulk Purchasing page](#) for more information about this cost-saving program.

VENDOR CONTACT INFORMATION

Table 2 contains the awarded Vendors' Ordering Address and Contact information. Orders shall be issued directly to the respective Vendor. To address service or pricing questions, please contact the Vendors listed below.

Awarded Vendor	Authorized Resellers	Ordering Address	Vendor/Reseller Contact Information
CDW-G (ACER)	Direct	230 N. Milwaukee Ave. Vernon Hills, IL 60061 Phone: 800-808-4239 Fax: 847-465-6800	<p><u>Inside Sales for State and Local Governments</u> Nicole Tuzzolino nicotuz@cdwg.com Phone: 866-850-5223 Fax: 847-990-8124</p> <p><u>Outside Sales for State and Local Governments</u> Kyle Irwin kyleirw@cdw.com Phone: 203-851-7126 Fax: 847-990-8186</p> <p><u>Academic Sales (K-12 Local Education Authorities)</u> Charlie Celotto charlie.celotto@cdwg.com Phone: 866-850-5781 Fax: 847-990-8133</p> <p><u>Academic Sales (Higher Education)</u> Matt Wedge mattwed@cdw.com Phone: 980-250-1915</p> <p>Mitch Huffington Mitchuf@cdwg.com Phone: 866-723-1550</p> <p><u>Customer Service / Technical / Warranty Support</u> Website Address: http://paapp.acer.com/AcspNet/Login.aspx Email Address: asp@acer.com Phone: 800-409-2237</p>

Awarded Vendor	Authorized Resellers	Ordering Address	Vendor/Reseller Contact Information
Dell	Direct	One Dell Way RR8-MS-8741 Round Rock, TX 78682 Phone: 800-981-3355 Fax: 512-283-8421	<p><u>Inside Sales for State and Local Governments</u> Karen Dauskurdas K_Dauskurdas@Dell.com Phone: 512-513-9630</p> <p><u>Outside Sales for State and Local Governments</u> Manny Veloza Manny.Veloza@Dell.com Phone: 272-5214</p> <p><u>Academic Sales (K-12 Local Education Authorities)</u> Kris Ross (Inside Sales) Kris_Ross@Dell.com Phone: 512-513-9031</p> <p>Kevin Childs (Outside Sales) Kevin_Childs@Dell.com Phone: 919-592-7570</p> <p><u>Academic Sales (Higher Education & K-12)</u> Clarence Williams (Outside Sales) Clarence.R.Willams@Dell.com Phone: 919-279-3352</p> <p>Vincent Occhipinti (Outside Sales) Vincent_Occhipinti@Dell.com Phone: 919- 601-7482</p> <p><u>Customer Service / Technical / Warranty Support</u> Website Address: www.dell.com Email Address: http://www.dell.com/support/incidents-online/us/en/04/email/order-support Phone: 800-456-3355</p>

Awarded Vendor	Authorized Resellers	Ordering Address	Vendor/Reseller Contact Information
Dell	CDW Government LLC	200 N. Milwaukee Ave. Vernon Hills, IL 60061 Phone: 800-808-4239 Fax: 847-465-6800	<p><u>Inside Sales for State and Local Governments</u> Nicole Tuzzolino nicotuz@cdwg.com Phone: 866-850-5223 Fax: 847-990-8124</p> <p><u>Outside Sales for State and Local Governments</u> Kyle Irwin Kyle.irwin@cdw.com Phone: 866-769-8287 Fax: 847-990-8186</p> <p><u>Academic Sales (K-12 Local Education Authorities)</u> Charlie Celotto charlie.celotto@cdwg.com Phone: 866-850-5781 Fax: 847-990-8133</p> <p><u>Academic Sales (Higher Education)</u> Matt Wedge mattwed@cdw.com Phone: 980-250-1915</p> <p>Mitch Huffington Mitchuf@cdwg.com Phone: 866-723-1550</p>
	Davenport Group	Davenport Group 104 Belfast Avenue Lewisburg, TN 37091 Phone: 877-231-9114	<p><u>Sales for State & Local Govt. and Education</u> Brandon Cole bcole@davenportgroup.com Phone: 704-458-2277</p>
	Presidio Networked Solutions LLC	5444 Wade Park Blvd. Suite 150 Raleigh, NC 27617	<p><u>Sales – State and Local Governments, Education</u> Shawn Alba Email: salba@presidio.com Phone: 919-323-8081</p>

Awarded Vendor	Authorized Resellers	Ordering Address	Vendor/Reseller Contact Information
Dell	SHI International Corp. (HUB VENDOR)	290 Davidson Avenue Somerset, NJ 08873 Phone: 888-764-8888	<p><u>Sales – State and Local Government, Education</u> SHI Carolina Team - QUOTING Email: carolinatteam@shi.com Phone: 800-211-0831</p> <p><u>Outside Sales – State Agencies</u> Carly Higginbotham Email: Carly_Higginbotham@shi.com Phone: 919-219-7355</p> <p><u>Outside Sales – State Agencies</u> Henry Veloza Email: Henry_Veloza@shi.com Phone: 919-384-6020</p> <p><u>Outside Sales – Local Government (Raleigh Area)</u> Jackson Ling Email: Jackson_Ling@shi.com Phone: 910-705-7183</p> <p><u>Sales – Education (Raleigh Area)</u> Matt Springett Email: Matt_Springett@shi.com Phone: 919-610-6774</p> <p><u>Sales – Education (Charlotte Area)</u> Chawn Simon Email: Chawn_Simon@shi.com Phone: 704-630-5999</p>
	Tiber Creek Consulting	10130 Mallard Creek Road Suite 300 Charlotte, NC 28262 Phone: 704-996-3718 Fax: 704-414-3801	<p><u>Inside Sales for State and Local Governments</u> Keith Bond Keith.bond@tibercreek.com Phone: 704-441-5405</p> <p><u>Outside Sales for State and Local Governments</u> David Lloyd David.lloyd@tibercreek.com Phone: 704-996-3718</p> <p><u>Academic Sales (K-12 Local Education Authorities)</u> Donald Junker don.junker@tibercreek.com Phone: 704-685-2479</p> <p><u>Academic Sales (Higher Education)</u> Jennifer Hillesland Jennifer.hillesland@tibercreek.com Phone: 704-614-0742</p>

Awarded Vendor	Authorized Resellers	Ordering Address	Vendor/Reseller Contact Information
HP	Direct	14231 Tandem Blvd. Austin, TX 78728 Phone: 800-727-2472, Option 1, then Option 3 Fax: 800-825-2329	<p><u>Inside Sales for State & Local Government & K-12</u> JD Williams Jd.williams@hp.com Phone: 866-807-3445</p> <p><u>Outside Sales for State & Local Governments and K-12</u> Kevin Oakley Kevin.oakley@hp.com Phone: 919-369-0081</p> <p><u>Inside Sales for Higher Education</u> Myra Rodriguez Myra.ale.rodriguez@hp.com Phone: 877-311-3620</p> <p><u>Outside Sales for Higher Education</u> Boz Bell Boz.bell@hp.com Phone: 505-239-9081</p> <p><u>Order Status Questions</u> John Morlock john.d.morlock@hp.com</p> <p><u>Customer Service / Technical / Warranty Support</u> Website Address: www.support.hp.com Phone: 800-334-5144</p>
	Applied Data Technologies (HUB VENDOR)	8515 Crown Crescent Court Charlotte, NC 28227 Phone: 800-267-1419 Fax: 704-847-3077	<p><u>Inside Sales for State and Local Government</u> Jennifer Clabeaux Jennifer.Clabeaux@applieddatatech.com Phone: 704-847-3000 Fax: 704-847-3077</p> <p><u>Outside Sales for State and Local Government</u> Terri Barnes Terri.Barnes@Applieddatatech.com Phone: 704-847-3000 Fax: 704-847-3077</p> <p><u>Academic Sales (K-12) Local Education Authority)</u> Lisa Windle LisaWindle@applieddatatech.com Phone: 704-847-3000 Fax: 707-847-3077</p> <p><u>Academic Sales (Higher Education)</u> Terri Barnes TerriBarnes@applieddatatech.com Phone: 704-847-3000 Fax- 704-847-3077</p>

Awarded Vendor	Authorized Resellers	Ordering Address	Vendor/Reseller Contact Information
HP	BridgeTek Solutions LLC	110 Connector Park Court Piedmont, SC 29673 Phone: 864-214-0221	<p><u>Inside Sales for State and Local Governments & Academic Sales</u> John Ulmer julmer@bridgeteksolutions.com Phone: 803-240-3579</p> <p><u>Outside Sales for State and Local Governments & Academic Sales</u> Kelley Turpin kturpin@bridgeteksolutions.com Phone: 864-214-0221</p>
	CDWG	230 N. Milwaukee Ave. Vernon Hills, IL 60061 Phone: 800-808-4239 Fax: 847-465-6800	<p><u>Inside Sales for State and Local Governments</u> Nicole Tuzzolino nicotuz@cdwg.com Phone: 866-850-5223 Fax: 847-990-8124</p> <p><u>Outside Sales for State and Local Governments</u> Kyle Irwin Kyle.irwin@cdw.com Phone: 866-769-8287 Fax: 847-990-8186</p> <p><u>Academic Sales (K-12 Local Education Authorities)</u> Charlie Celotto charlie.celotto@cdwg.com Phone: 866-850-5781 Fax: 847-990-8133</p> <p><u>Academic Sales (Higher Education)</u> Matt Wedge mattwed@cdw.com Phone: 980-250-1915</p> <p>Mitch Huffington Mitchuf@cdwg.com Phone: 866-723-1550</p>

Awarded Vendor	Authorized Resellers	Ordering Address	Vendor/Reseller Contact Information
HP	Netcom Business Solutions, Inc.	2900 Village Drive Fayetteville, NC 28304 Phone: 888-638-8880 Fax: 910-486-4937	<p><u>Inside Sales for State and Local Government</u> Todd Jordan TJordan@netcombsi.com Phone: 910-486-5040 Fax: 910-486-4937</p> <p><u>Outside Sales for State and Local Government</u> Emily Kozel Emily@netcombsi.com Phone: 910-486-5040 Fax: 910-486-4937</p> <p><u>Academic Sales (K-12 Local Education Authorities)</u> Todd Jordan TJordan@netcombsi.com Phone: 910-486-5040 Fax: 910-486-4937</p> <p><u>Academic Sales (Higher Education)</u> Emily Kozel Emily@netcombsi.com Phone: 910-486-5040 Fax: 910-486-4937</p>
	World Wide Technology, LLC (HUB VENDOR)	1 World Wide Way St. Louis, MO 63146 Phone: 800-432-7008	<p><u>Sales for State and Local Government and Education)</u> Adam Pierce Adam.pierce@wwt.com Phone: 919-614-1516</p>

Awarded Vendor	Authorized Resellers	Ordering Address	Vendor/Reseller Contact Information
Lenovo	Direct	8001 Development Drive Morrisville, NC 27560 Phone: 855-253-6686 Fax: 855-515-1782 Contract Manager: Coco Peterson cpeterson1@lenovo.com Phone: 512-796-6956	<p><u>Inside Sales for State and Local Governments</u> Tanika Melvin tmelvin@lenovo.com Phone: 919-874-2931</p> <p><u>Outside Sales for State and Local Governments</u> Ryan Rand rrand@lenovo.com Phone: 919-986-9349</p> <p><u>Academic Sales (K-12)</u> Michael Kelley mjkelley@lenovo.com Phone: 919-244-7455</p> <p>Ryan Hansen rhansen@lenovo.com Phone: 704-773-9212</p> <p><u>Academic Sales (Higher Education)</u> Lora Eckler leckler@lenovo.com Phone: 301-919-5018 Fax: 855-515-1782</p> <p><u>Customer Service / Technical / Warranty Support</u> Website Address: http://support.lenovo.com/en_US/ Email Address: Please use the "Contact Us" link on the Support Webpage Phone: 800-426-7378</p>
	BridgeTek Solutions LLC	110 Connector Park Court Piedmont, SC 29673 Phone: 864-214-0221	<p><u>Inside Sales for State and Local Governments & Academic Sales</u> John Ulmer julmer@bridgeteksolutions.com Phone: 803-240-3579</p> <p><u>Outside Sales for State and Local Governments & Academic Sales</u> Kelley Turpin kturpin@bridgeteksolutions.com Phone: 864-214-0221</p>
	Carolinās IT (d/b/a Logically)	1600 Hillsborough St. Raleigh, NC 27605 Phone: 877-798-3200 Fax: 919-856-0420	Krista Cathey krista.cathey@logically.com Phone: 919-573-4073 Fax: 919-856-0420

Awarded Vendor	Authorized Resellers	Ordering Address	Vendor/Reseller Contact Information
Lenovo	CDWG	230 N. Milwaukee Ave. Vernon Hills, IL 60061 Phone: 800-808-4239 Fax: 847-465-6800	<p><u>Inside Sales for State and Local Governments</u> Nicole Tuzzolino nicotuz@cdwg.com Phone: 866-850-5223 Fax: 847-990-8124</p> <p><u>Outside Sales for State and Local Governments</u> Kyle Irwin Kyle.irwin@cdw.com Phone: 866-769-8287 Fax: 847-990-8186</p> <p><u>Academic Sales (K-12 Local Education Authorities)</u> Charlie Celotto charlie.celotto@cdwg.com Phone: 866-850-5781 Fax: 847-990-8133</p> <p><u>Academic Sales (Higher Education)</u> Matt Wedge mattwed@cdw.com Phone: 980-250-1915</p> <p>Mitch Huffington Mitchuf@cdwg.com Phone: 866-723-1550</p>
	SHI International Corp. (HUB VENDOR)	290 Davidson Avenue Somerset, NJ 08873 Phone: 888-764-8888	<p><u>Sales – State and Local Government, Education</u> SHI Carolina Team - QUOTING Email: carolinatteam@shi.com Phone: 800-211-0831</p> <p><u>Outside Sales – State Agencies</u> Carly Higginbotham Email: Carly_Higginbotham@shi.com Phone: 919-219-7355</p> <p><u>Outside Sales – State Agencies</u> Henry Veloza Email: Henry_Veloza@shi.com Phone: 919-384-6020</p> <p><u>Outside Sales – Local Government (Raleigh Area)</u> Jackson Ling Email: Jackson_Ling@shi.com Phone: 910-705-7183</p> <p><u>Sales – Education (Raleigh Area)</u> Matt Springett Email: Matt_Springett@shi.com Phone: 919-610-6774</p> <p><u>Sales – Education (Charlotte Area)</u> Chawn Simon Email: Chawn_Simon@shi.com Phone: 704-630-5999</p>

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Lenovo	Trafera, LLC	2550 University Ave. W. Ste 315-S St. Paul, MN 55114	<u>Sales – State and Local Government, Education</u> Ryan Lapadat Email: Ryan.Lapadat@trafera.com Phone: 651-888-7922
Microsoft Corporation	Direct	Orders should be placed with Authorized Resellers listed below	<u>Senior Surface Specialist US State & Local Government – Southeast Region</u> Kyle Blagg Email: kyle.blagg@microsoft.com Phone: 678-387-4602
	Applied Data Technologies (HUB VENDOR)	8515 Crown Crescent Court Charlotte, NC 28227 Phone: 800-267-1419 Fax: 704-847-3077	<u>Inside Sales for State and Local Government</u> Jennifer Clabeaux Jennifer.Clabeaux@applieddatatech.com Phone: 704-847-3000 Fax: 704-847-3077 <u>Outside Sales for State and Local Government</u> Terri Barnes Terri.Barnes@Applieddatatech.com Phone: 704-847-3000 Fax: 704-847-3077 <u>Academic Sales (K-12) Local Education Authority)</u> Terri Barnes Terri.Barnes@Applieddatatech.com Phone: 704-847-3000 Fax: 704-847-3077 <u>Academic Sales (Higher Education)</u> Lisa Windle LisaWindle@applieddatatech.com Phone: 704-847-3000 Fax: 707-847-3077

Awarded Vendor	Authorized Resellers	Ordering Address	Vendor/Reseller Contact Information
Microsoft Corporation	CDWG	230 N. Milwaukee Ave. Vernon Hills, IL 60061 Phone: 800-808-4239 Fax: 847-465-6800	<p><u>Inside Sales for State and Local Governments</u> Nicole Tuzzolino nicotuz@cdwg.com Phone: 866-850-5223 Fax: 847-990-8124</p> <p><u>Outside Sales for State and Local Governments</u> Kyle Irwin Kyle.irwin@cdw.com Phone: 866-769-8287 Fax: 847-990-8186</p> <p><u>Academic Sales (K-12 Local Education Authorities)</u> Charlie Celotto (K-12) charlie.celotto@cdwg.com Phone: 866-850-5781 Fax: 847-990-8133</p> <p><u>Academic Sales (Higher Education)</u> Matt Wedge mattwed@cdw.com Phone: 980-250-1915</p> <p>Mitch Huffington Mitchuf@cdwg.com Phone: 866-723-1550</p>
	Microsoft Store	One Microsoft Way Redmond, WA 98052 Phone: 866-425-4709 Fax: 425-658-4951	<p><u>Sales – State and Local Government, Education</u> Microsoft Sales Excellence Team mrssalesexcellence@microsoft.com Phone: 866-425-4709</p>

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Microsoft Corporation	SHI International Corp. (HUB VENDOR)	290 Davidson Avenue Somerset, NJ 08873 Phone: 888-764-8888	<p><u>Sales – State and Local Government, Education</u> SHI Carolina Team - QUOTING Email: carolinatteam@shi.com Phone: 800-211-0831</p> <p><u>Outside Sales – State Agencies</u> Carly Higginbotham Email: Carly_Higginbotham@shi.com Phone: 919-219-7355</p> <p><u>Outside Sales – State Agencies</u> Henry Veloza Email: Henry_Veloza@shi.com Phone: 919-384-6020</p> <p><u>Outside Sales – Local Government (Raleigh Area)</u> Jackson Ling Email: Jackson_Ling@shi.com Phone: 910-705-7183</p> <p><u>Sales – Education (Raleigh Area)</u> Matt Springett Email: Matt_Springett@shi.com Phone: 919-610-6774</p> <p><u>Sales – Education (Charlotte Area)</u> Chawn Simon Email: Chawn_Simon@shi.com Phone: 704-630-5999</p>

Table 2: Awarded Vendor’s Address and Assigned Contact Information

PRICING

See Table 3 below for minimum discounts off MSRP by Vendor by Segment / Sub-Segment. To obtain specific pricing, go to [NC E-Procurement @ Your Service](#) and use the vendors' Punchout Catalogs in E-Procurement.

Minimum Discount % Off MSRP						
Segment	Sub-Segment	CDW-G	Dell	HP	Lenovo	Microsoft
Desktop Units	Desktops	4%	14%	12%	34%	
	Fixed Workstations	4%	14%	22%	34%	
	All-In-Ones	4%	14%	12%	34%	
	Thin Clients	4%	14%	16%	34%	
	Value Models	N/A	14%	1%	3%	
Portable Units	Laptops	4%	14%	12%	34%	8%
	Notebooks	4%	14%	12%	34%	
	Chromebooks	4%	14%	8%	34%	
	Mobile Workstations	4%	14%	18%	34%	
	Ultra-Portables	4%	14%	13%	34%	
	Value Models	N/A	14%	1%	3%	
2-in-1 Units	2-in-1s	4%	3%	16%	34%	8%
	Value Models	N/A	3%	1%	3%	
Tablet Units	Tablets	4%	3%	13%	34%	8%
	Value Models	N/A	3%	1%	3%	
Peripherals	Monitors	4%	5%	10%	6%	
	Value Models (Monitors)	N/A	5%	1%	3%	
	Docking Stations	4%	5%	19%	20%	12%
	Input Devices	4%	5%	19%	20%	
	Memory	4%	5%	19%	20%	
	Hard Drives	4%	5%	19%	20%	
	Carrying Cases	4%	5%	19%	20%	
	Cables	4%	5%	19%	20%	
	All Other Peripherals	4%	5%	19%	20%	12%
Extended / Upgraded Warranties	Desktop Units	4%	17%	20%	20%	
	Portable Units	4%	17%	20%	20%	12%
	2-in-1 Units	4%	17%	20%	20%	12%
	Tablets	4%	17%	20%	20%	12%
	Monitors	4%	17%	20%	20%	
Maintenance / Support Services	Desktop Units	4%	17%	20%	20%	
	Portable Units	4%	17%	20%	20%	
	2-in-1 Units	4%	17%	20%	20%	
	Tablets	4%	17%	20%	20%	
	Monitors	4%	17%	20%	20%	

Table 3: Minimum Discount % Off MSRP

Vendor may provide more favorable terms to the State for these items at any time during the contract.

If, during the life of this contract, a Manufacturer directly offers any special price incentives beyond what Vendors agreed to provide under this Statewide Term Contract, whether temporary or permanent, then the Vendors must make such special pricing available to all Agencies eligible to purchase from the contract.

ABNORMAL QUANTITY

Any requirement that exceeds **\$75,000** must be forwarded to the Statewide IT Procurement Office for approval. NC e-Procurement users should add "DIT Contracting Team 4" to the approval flow of the requisition. Agencies who do not use NC e-Procurement should email their request (including Agency requisition and vendor quote) to the following addresses.

To: Audrey Alford – audrey.alford@nc.gov
CC: Debbie Patterson – debbie.patterson@nc.gov

The Statewide IT Procurement Office, in consultation with the procuring Agency, may process the request in one or more of the following ways:

1. Purchase may be authorized at current pricing with current Vendor(s)
2. Additional discounts from current pricing level may be negotiated with current vendor(s) or approved resellers
3. A separate Invitation for Bids may be issued for the requirement
4. The request may be included in the next scheduled Volume Purchasing Initiative

TRANSPORTATION CHARGES

Transportation shall be **FOB Destination**, unless otherwise specified in the solicitation document or purchase order. Freight, handling, charges for pallets, charges for special shipping requirements and distribution charges shall be included in the total price of each item. Any additional charges included on the invoice shall not be honored for payment, unless authorized by change order by the Agency. In cases where parties other than the Vendor ship materials against this order, the shipper shall be instructed to show the purchase order number on all packages and shipping manifests to ensure proper identification and payment of invoices. Complete packing lists shall accompany each shipment.

DELIVERY

Vendor will complete delivery within twenty-one (21) consecutive calendar days after receipt of a Purchase Order.

RETURN OF MERCHANDISE

A Microcomputer device or related peripheral that is not performing per the specification in this IFB may be returned to the Vendor without penalty if a resolution is not achieved within thirty (30) calendar days at no additional cost to the State. Vendor shall not charge any restocking fee for unopened Microcomputer devices or related peripherals that are returned within thirty (30) calendar days of delivery date.

WARRANTY

The Vendors warrant that all equipment furnished under this contract will be new, of good material and workmanship. The warranty will be for a minimum period of twelve (12) months from date equipment is put into operation. Such replacement shall include all parts, labor, and transportation cost to the location where equipment is down, free of any charge to the owner or his representative.

EXTENDED WARRANTIES/SERVICE OPTIONS

Extended and/or Upgraded warranty service options to include quicker resolution of hardware problems, after hour support, etc. may be offered. Contact Vendor for Extended/Upgraded Warranty information on specific computer models.

ENVIRONMENTAL PROGRAMS

All Desktops, Portable Units, and Monitors offered under this contract shall meet or exceed the EPA Energy Star Requirements and shall meet or exceed the EPEAT Silver requirements.

TAXES

The State of North Carolina is exempt from Federal excise taxes and no payment will be made for any personal property taxes levied on the Vendor or for any taxes levied on employee wages. Agencies of the State may have additional exemptions or exclusions for federal or state taxes. Evidence of such additional exemptions or exclusions may be provided to Vendor by Agencies, as applicable, during the term of this contract. Applicable State or local sales taxes shall be invoiced as a separate item.

VALUE ADDED SERVICES

Contract related value added services may be provided by the Vendors. Value added services may be, but are not limited to, training, installation, asset tagging or imaging. These additional services will be negotiated by the Agency with the contract holder in accordance with IT Policies and Procedures. The Agency is responsible for reviewing and amending if necessary the scope of work prior to order placement.

Table 4 contains a list of maximum pricing for certain Value Added Services offered by the Vendors. Agencies may negotiate lower pricing with the Vendors depending upon the size and scope of the services needed for a specific procurement.

For Desktops and Portables (per unit cost)					
Value Added Service	CDW-G	Dell	HP Inc	Lenovo	Microsoft
Basic Imaging	\$25.00	\$18.00	\$10.00	\$19.00	TBD – contact reseller
Asset Tagging	\$5.00	\$15.00	\$5.00	\$6.00	TBD – contact reseller
Basic Installation	\$188.00	\$145.00	\$65.00	\$65.00	TBD – contact reseller

Table 4: Value Added Services Not to Exceed Pricing per Unit

HISTORY

2021-08-24: Added Applied Data Technologies as Microsoft 204A reseller.

2021-07-08: Exercised second one-year renewal option. Updated CDWG contact information. Dell updated contact information. Updated SHI contact information.

2021-06-15: Updated Lenovo contact information.

2021-06-14: Changed name of Lenovo 204A reseller from FireFly to Trafera, LLC.

2021-04-14: Removed ePlus as Lenovo 204A reseller and added BridgeTek Solutions LLC as Lenovo reseller. Updated Lenovo Contract Manager information.

2021-03-25: Updated Abnormal Qty. instructions.

2020-12-29: Added link to Microsoft 204A website.

2020-11-23: Microsoft Corporation awarded as 204A vendor through 2020 Open Enrollment bid IFB 400203-002. Microsoft added CDWG, SHI, and Microsoft Store as Microsoft 204A resellers.

2020-11-05: Removed Alphanumeric Systems as Lenovo 204A reseller. Added FireFly Computers as Lenovo 204A reseller. Updated Dell contact information.

2020-10-06: Removed SCW as HP 204A reseller; Added World Wide Technology, LLC as HP 204A reseller.

2020-08-24: Updated SCW contact information.

2020-08-17: Updated Dell contact information. Updated SHI contact information.

2020-07-10: Updated Carolinas IT name to Carolinas IT, dba Logically.

2020-07-07: Updated SHI contact information.

2020-06-25: Updated Alphanumeric, ePlus, Davenport Group, and SHI contact information. Updated Lenovo ordering address. Exercised first one-year renewal option on contract.
2020-06-08: Updated CDWG contact information.
2020-04-17: Updated Presidio contact information.
2020-04-06: Updated Dell contact information
2020-01-14: Updated CDWG contact information
2019-11-18: Added Presidio Networked Solutions and SHI as Dell 204A resellers.
2019-10-21: Updated Lenovo contact information.
2019-07-24: Updated HP contact information.
2019-04-17: Updated Lenovo contact information.
2019-03-20: Updated Lenovo contact information
2019-02-05: Removed inactive link to E-Procurement
2018-11-06: Added BridgeTek Solutions as HP 204A reseller. Removed United Data Technologies
2018-10-25: Updated HP contact info.
2018-07-30: Updated Dell contact info.
2018-06-19: Updated Lenovo contact info.
2018-04-05: Updated Dell contact info.
2018-02-13: Added Davenport Group as Dell 204A reseller.
2018-01-31: Updated Lenovo contact information.
2018-01-23: Added ePlus as Lenovo 204A reseller and removed SCW as Lenovo 204A reseller; Added CDWG and Tiber Creek Consulting as Dell 204A reseller.
2017-12-22: Added CDWG as Lenovo 204A reseller.
2017-09-29: Added SCW as Lenovo 204A reseller.
2017-09-18: Updated Lenovo contact info.
2017-09-13: Added CDWG, Southern Computer Warehouse, and United Data Technologies, Inc. as HP 204A resellers
2017-08-22: Updated HP contact info.
2017-08-03: Updated HP contact info.
2017-08-11: Updated Dell contact info.