



**STATE OF NORTH CAROLINA  
DEPARTMENT OF INFORMATION TECHNOLOGY (DIT)  
STATEWIDE IT PROCUREMENT OFFICE**

**Statewide IT Contract Number 208E – Enterprise Electronic Digital  
Signature Services**

Bid / Solicitation Number ITS-400335

Contract Award Type CONVENIENT

Current Effective Dates November 1, 2019 through October 31, 2022  
Two 1-year renewal options

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**SCOPE**

The Department of Information Technology created this Statewide IT Contract to provide Enterprise Electronic Digital Signature Services for purchase, with options for support, to Agencies within the State of North Carolina.

The contract shall be a Statewide IT CONVENIENCE Contract for the use of Executive State Agencies and non-Executive State Agencies as permitted by law. This is not a mandatory IT Statewide Term Contract. Non-Executive State Agencies include the North Carolina University System and its member campuses, Instructional components of the Department of Public Instruction, Instructional components of the North Carolina Community College System, as well as local (municipal and county) governments.

Agencies with the need to acquire services related not covered by this contract are required to follow the State of North Carolina IT procurement rules, consistent with [09 N.C.A.C. 06 A& B](#) and established procedures of the Department of Information Technology (DIT).

**VENDOR CONTACT INFORMATION**

Table 1 contains the awarded Vendors' Ordering Address and Contact information. Orders shall be issued directly to the respective Vendor. To address service or pricing questions, please contact the Vendors listed below:

Awarded Vendor	Service	Ordering Address	Vendor Contact
CDW Government LLC	Adobe Sign	230 N. Milwaukee Ave. Vernon Hills, IL 60061	<b><u>Inside Sales – State and Local Governments</u></b> Josh Donn <a href="mailto:joshdon@cdwg.com">joshdon@cdwg.com</a> (703) 621-8425  <b><u>Outside Sales – State and Local Governments</u></b> Josh Donn <a href="mailto:joshdon@cdwg.com">joshdon@cdwg.com</a> (703) 621-8425  <b><u>Sales – Education (K12 and Higher Education)</u></b> Jeff Gray <a href="mailto:jeffgre@cdwg.com">jeffgre@cdwg.com</a> (203) 851-7111

Awarded Vendor	Service	Ordering Address	Vendor Contact
Carahsoft Technology Corporation	DocuSign	11493 Sunset Hills Road Suite 100 Reston, VA 20190	<p><b>Sales Representative – State and Local Government</b>  Name: Jacob Holler  E-mail: Jacob.Holler@carahsoft.com  Phone: 703-581-6581</p> <p><b>Team Lead/Manager – State and Local Government</b>  Name: Zak Kennedy  E-mail: Zak.Kennedy@carahsoft.com  Phone: 703-230-7430</p> <p><b>Team Lead/Manager – Education (K12 and Higher Education)</b>  Name: Zak Kennedy  E-mail: Zak.Kennedy@carahsoft.com  Phone: 703-230-7430</p> <p><b>Account Executive DocuSign– State Government</b>  Name: John Sheperdson  E-mail: John.Sheperdson@docusign.com  Phone: 415-767-2456</p>

Table 1: Awarded Vendor's Address and Assigned Contact Information

### **ABNORMAL QUANTITIES THRESHOLD**

Any requirement that exceeds \$250,000 must be forwarded to the Statewide IT Procurement Office for approval. The Statewide IT Procurement Office, and in consultation with the using Agency, may process the request in one or more of the following ways:

1. Purchase may be authorized at current pricing with current Vendor
2. Additional discounts from current pricing level may be negotiated with current Vendor
3. A separate Invitation for Bids may be issued for the requirement

### **TAXES**

The State of North Carolina is exempt from Federal excise taxes and no payment will be made for any personal property taxes levied on the Vendor or for any taxes levied on employee wages. Agencies of the State may have additional exemptions or exclusions for federal or state taxes. Evidence of such additional exemptions or exclusions may be provided to Vendor by Agencies, as applicable, during the term of this contract. Applicable State or local sales taxes shall be invoiced as a separate item.

### **TRANSPORTATION CHARGES**

Transportation of Deliverables shall be FOB Destination; unless otherwise specified in the solicitation document or purchase order. Freight, handling, hazardous material charges, and distribution and installation charges shall be included in the total price of each item. Any additional charges shall not be honored for payment unless authorized in writing by the

Purchasing State Agency. In cases where parties, other than the Vendor ship materials against this order, the shipper must be instructed to show the purchase order number on all packages and shipping manifests to ensure proper identification and payment of invoices. A complete packing list must accompany each shipment.

#### **HISTORY**

2019-10-30	Page creation.
2019-10-31	Modified scope.
2019-11-26	Added another Vendor.
2020-04-20	Corrected e-mail address for Vendor.

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