

Attachment B – Vendor Pricing

CapTech

<u>Electronic Doc Format</u>	A. Website and Digital Content Accessibility Audit and Remediation Services	Cost	B. Multimedia Transcription, Captioning, and Description Services Audit and Remediation Services	Cost	C. Accessibility Consulting Services	Cost	D. Document Remediation Services (Non-Website and Digital Content)	Cost	E. Document Remediation Software	Cost	F. Accessibility Training Services	Cost
<u>Microsoft Word</u> : .doc, .docm, .docx, .dot, .dotm, .dotx.	X	Hourly rates by labor class below			X	Hourly rates by labor class below					X	Hourly rates by labor class below
<u>Microsoft Excel</u> : .xls, .xlsx, .xlsm, .xlt, .xltx, .xltm.	X	Hourly rates by labor class below			X	Hourly rates by labor class below					X	Hourly rates by labor class below
<u>Microsoft PowerPoint</u> : .ppt, .pptx, .pptm, .pot, .potx, .potm.	X	Hourly rates by labor class below			X	Hourly rates by labor class below					X	Hourly rates by labor class below
<u>Google Docs, Google Slides, Google Sheets</u>	X	Hourly rates by labor class below			X	Hourly rates by labor class below					X	Hourly rates by labor class below
<u>Portable Document Format</u> : .pdf.	X	Hourly rates by labor class below			X	Hourly rates by labor class below					X	Hourly rates by labor class below
<u>eBook formats</u> (e.g., ePub, Daisy)												
Cost per page to remediate documents												
Custom Training (Hourly Rate)	X	Hourly rates by labor class below			X	Hourly rates by labor class below					X	Hourly rates by labor class below
E. Document Remediation												

Software for manual remediation	
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Position	Role Description	Hourly Rate
Accessibility Subject Matter Expert (SME)	Accessibility strategy, complex issue resolution, conformance validation	\$205
Accessibility Analyst	Manual and automated testing, issue logging, retesting validation	\$185
Project Manager	Schedule management, coordination, reporting, risk management	\$185
Web Developer	Remediation support, accessible component implementation	\$175
Business Systems Analyst	Requirements analysis, issue prioritization, documentation	\$150
User Experience (UX) Analyst	Inclusive design review, usability analysis, content structure evaluation	\$160
Organizational Change Management (OCM)	Curriculum design, stakeholder enablement, training facilitation	\$180

Converge Accessibility

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<u>Microsoft Word</u> : .doc, .docm, .docx, .dot, .dotm, .dotx.	X	\$150/hr										
<u>Microsoft Excel</u> : .xls, .xlsx, .xlsm, .xlt, .xltx, .xltm.	X	\$150/hr										
<u>Microsoft PowerPoint</u> : .ppt, .pptx, .pptm, .pot, .potx, .potm.	X	\$150/hr										
<u>Google Docs, Google Slides, Google Sheets</u>	X	\$150/hr										
<u>Portable Document Format</u> : .pdf.	X	\$150/hr										
<u>eBook formats</u> (e.g., ePub, Daisy)	X	\$150/hr										
Cost per page to remediate documents	X	\$150/hr										
Custom Training (Hourly Rate)	X	\$150/hr										
E. Document Remediation Software for manual remediation												

<u>Deloitte</u>	A. Website and Digital Content Accessibility Audit and Remediation Services	Cost	B. Multimedia Transcription, Captioning, and Description Services Audit and Remediation Services	Cost	C. Accessibility Consulting Services	Cost	D. Document Remediation Services (Non- Website and Digital Content)	Cost	E. Document Remediation Software	Cost	F. Accessibility Training Services	Cost
<u>Electronic Doc Format</u>												
<u>Microsoft Word</u> : .doc, .docm, .docx, .dot, .dotm, .dotx.							X	\$200 per page audit				
<u>Microsoft Excel</u> : .xls, .xlsx, .xlsm, .xlt, .xltx, .xltm.							X	\$200 per page audit				
<u>Microsoft PowerPoint</u> : .ppt, .pptx, .pptm, .pot, .potx, .potm.							X	\$200 per page audit				
<u>Google Docs, Google Slides, Google Sheets</u>												
<u>Portable Document Format</u> : .pdf.							X	\$440 per page audit				
eBook formats (e.g., ePub, Daisy)												
Cost per page to remediate documents												
Custom Training (Hourly Rate)												
E. Document Remediation Software for manual remediation												

Attachment B – Vendor Pricing

Web Screen Audit – Automated	X	\$35 per screen										
Web Screen Audit – Manual	X	\$400 per screen										
Social Media Post Audit	X	\$30 per post										
Remediation Development	X	\$198 per hour										
Strategy Services	X	\$198 per hour			X	\$198 per hour						
Website Design/Development/Remediation Support					X	\$198 per hour						
Accessibility Consulting Services					X	\$220 per hour, per specialist						
Project Management and Deliverable Preparation	X	\$198 per hour			X	\$198 per hour	X	\$198 per hour				

Ernst Young

<u>Electronic Doc Format</u>	A. Website and Digital Content Accessibility Audit and Remediation Services	Cost	B. Multimedia Transcription, Captioning, and Description Services Audit and Remediation Services	Cost	C. Accessibility Consulting Services	Cost	D. Document Remediation Services (Non-Website and Digital Content)	Cost	E. Document Remediation Software	Cost	F. Accessibility Training Services	Cost
<u>Microsoft Word</u> : .doc, .docm, .docx, .dot, .dotm, .dotx.												
<u>Microsoft Excel</u> : .xls, .xlsx, .xlsm, .xlt, .xltx, .xltm.												
<u>Microsoft PowerPoint</u> : .ppt, .pptx, .potm, .pot, .potx, .potm.												
<u>Google Docs, Google Slides, Google Sheets</u>												
<u>Portable Document Format</u> : .pdf.												
eBook formats (e.g., ePub, Daisy)												
Cost per page to remediate documents												
Custom Training (Hourly Rate)											X	\$250/hr
E. Document Remediation Software for manual remediation												

Attachment B – Vendor Pricing

A1. Audit Plan	X	\$250 / hour	No Bid	No Bid	N/A	N/A	No Bid	No Bid	No Bid	No Bid	N/A	N/A
A2. Audit Testing Types	X	\$250 / hour	No Bid	No Bid	N/A	N/A	No Bid	No Bid	No Bid	No Bid	N/A	N/A
A3. Audit Findings Report – Initial Report	X	\$250 / hour	No Bid	No Bid	N/A	N/A	No Bid	No Bid	No Bid	No Bid	N/A	N/A
A4. Remediation Plan	X	\$250 / hour	No Bid	No Bid	N/A	N/A	No Bid	No Bid	No Bid	No Bid	N/A	N/A
A5. Audit Retesting	X	\$250 / hour	No Bid	No Bid	N/A	N/A	No Bid	No Bid	No Bid	No Bid	N/A	N/A
C1. Planning Strategy	N/A	N/A	No Bid	No Bid	X	\$250 / hour	No Bid	No Bid	No Bid	No Bid	N/A	N/A
C2. Development, Quality Assurance Testing	N/A	N/A	No Bid	No Bid	X	\$300 / hour	No Bid	No Bid	No Bid	No Bid	N/A	N/A
C3. Web and Web Application Design, Development, and Remediation	N/A	N/A	No Bid	No Bid	X	\$300 / hour	No Bid	No Bid	No Bid	No Bid	N/A	N/A
F. Accessibility Orientation Training Services	N/A	N/A	No Bid	No Bid	N/A	N/A	No Bid	No Bid	No Bid	No Bid	X	\$250 / hour

Exemplifai LLC

<u>Electronic Doc Format</u>	A. Website and Digital Content Accessibility Audit and Remediation Services	Cost	B. Multimedia Transcription, Captioning, and Description Services Audit and Remediation Services	Cost	C. Accessibility Consulting Services	Cost	D. Document Remediation Services (Non-Website and Digital Content)	Cost	E. Document Remediation Software	Cost	F. Accessibility Training Services	Cost
<u>Microsoft Word</u> : .doc, .docm, .docx, .dot, .dotm, .dotx.	X											
<u>Microsoft Excel</u> : .xls, .xlsx, .xlsm, .xlt, .xltx, .xltm.	X											
<u>Microsoft PowerPoint</u> : .ppt, .pptx, .pptm, .pot, .potx, .potm.	X											
<u>Google Docs, Google Slides, Google Sheets</u>	X											
<u>Portable Document Format</u> : .pdf.	X											
eBook formats (e.g., ePub, Daisy)	X											
Cost per page to remediate documents	X											
Custom Training (Hourly Rate)	X											
E. Document Remediation Software for manual remediation												

S#	A. Website and Digital Content Accessibility Audit and Remediation Services	Cost
1	Audit Plan (Per Website)	\$2,000
2	Initial Website Accessibility Audit (Automated, Manual, UX)	\$250 Per Page
3	Audit Findings Report – Initial Report (Per Website)	\$2,000
4	Remediation	
i	Full Remediation (per page)	\$150 Per Page
ii	Advisory Remediation (hourly rate)	\$100 Per Hour
5	Audit Retesting	
i	First Round of Retesting	\$75 per page
ii	Additional Round of Retesting	\$85 per page

Discounts Structure for Volume Pricing:

1-50 pages: Standard rate (No discount)

50+ Pages: 10% Discount on Auditing and Remediation Costs

Infosys Public Services

<u>Electronic Doc Format</u>	A. Website and Digital Content Accessibilit y Audit and Remediation <u>Services</u>	Cost	B. Multimedia Transcription , Captioning, and Description Services Audit and Remediation <u>Services</u>	Cost	C. Accessibility Consulting <u>Services</u>	Cost	D. Document Remediation Services (Non- Website and Digital Content)	Cost	E. Document Remediat ion <u>Software</u>	Cost	F. Accessibi lity Training <u>Services</u>	Cost
<u>Microsoft Word:</u> .doc, .docm, .docx, .dot, .dotm, .dotx.							X	\$ 24.00				
<u>Microsoft Excel:</u> .xls, .xlsx, .xlsm, .xlt, .xltx, .xltm.							X	\$ 18.50				
<u>Microsoft PowerPoint:</u> .ppt, .pptx, .pptm, .pot, .potx, .potm.							X	\$ 24.00				
<u>Google Docs, Google Slides, Google Sheets</u>							X	\$ 24.00				

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<u>Portable Document Format (.pdf, eBook formats (e.g., ePub, Daisy)</u>							X	\$ 32.75				
<u>PDF Forms</u>							X	\$ 82.25				
<u>Cost per page to remediate documents</u>												
<u>Custom Training (Hourly Rate)</u>												
<u>E. Document Remediation Software for manual remediation</u>												
<u>Consulting - Senior (Hourly Rate)</u>					X	\$ 117.00						
<u>Consulting - Intermediate (Hourly Rate)</u>					X	\$ 93.00						
<u>Audit Services - One Time Assessment (Per Screen)</u>	X	\$ 655.00										
<u>Audit + Retesting (One Cycle) (Per Screen)</u>	X	\$ 1060.00										
<u>Audit + Remediation + Retesting (Per Screen)</u>	X	\$ 1950.00										
<u>Remediation Engineer - Senior (Hourly Rate)</u>	X	\$ 117.00										

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Remediation Engineer - Intermediate (Hourly Rate)	X	\$ 93.00										
Remediation Engineer - Junior (Hourly Rate)	X	\$ 80.00										

Global Delivery Model (GDM) Cost table:

The following table outlines the cost of services when a portion of the work is performed from locations outside U.S. geographical boundaries, while all data remains within the United States and is accessed exclusively through secure VPN channels.

<u>Electronic Doc Format</u>	A. Website and Digital Content Accessibilit y Audit and Remediation Services	Cost	B. Multimedia Transcriptio n, Captioning, and Description Services Audit and Remediation Services	Cost	C. Accessibilit y Consulting Services	Cost	D. Document Remediation Services (Non- Website and Digital Content)	Cost	E. Docum ent Remedi ation Softwar e	Cost	F. Accessi bility Training Services	Cost
<u>Microsoft Word:</u> .doc, .docm, .docx, .dot, .dotm, .dotx.							X	\$ 17.00				

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<u>Microsoft Excel:</u> .xls, .xlsx, .xlsm, .xlt, .xltx, .xltm.							X	\$ 13.00				
<u>Microsoft PowerPoint:</u> .ppt, .pptx, .pptm, .pot, .potx, .potm.							X	\$ 17.00				
<u>Google Docs,</u> <u>Google Slides,</u> <u>Google Sheets</u>							X	\$ 17.00				
<u>Portable Document Format (.pdf, eBook formats (e.g., ePub, Daisy)</u>							X	\$19.00				
PDF Forms							X	\$27.00				
Cost per page to remediate documents												
Custom Training (Hourly Rate)												
E. Document Remediation Software for manual remediation												

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<u>Electronic Doc Format</u>	<u>A. Website and Digital Content Accessibility Audit and Remediation Services</u>	Cost	<u>B. Multimedia Transcription, Captioning, and Description Services Audit and Remediation Services</u>	Cost	<u>C. Accessibility Consulting Services</u>	Cost	<u>D. Document Remediation Services (Non-Website and Digital Content)</u>	Cost	<u>E. Document Remediation Software</u>	Cost	<u>F. Accessibility Training Services</u>	Cost
Consulting - Senior (Hourly Rate)					X	\$ 36.00						
Consulting - Intermediate (Hourly Rate)					X	\$ 28.00						
Audit Services - One Time Assessment (Per Screen)	X	\$ 430.00										
Audit + Retesting (One Cycle) (Per Screen)	X	\$ 725.00										
Audit + Remediation + Retesting (Per Screen)	X	\$1375.00										
Remediation Engineer - Senior (Hourly Rate)	X	\$ 36.00										
Remediation Engineer - Intermediate (Hourly Rate)	X	\$ 28.00										
Remediation Engineer - Junior	X	\$ 25.00										

J.R. Reingold

<u>Electronic Doc Format</u>	A. Website and Digital Content Accessibility Audit and Remediation Services		B. Multimedia Transcription, Captioning, and Description Services Audit and Remediation Services		C. Accessibility Consulting Services		D. Document Remediation Services (Non-Website and Digital Content)		E. Document Remediation Software		F. Accessibility Training Services	
		Cost		Cost		Cost		Cost		Cost		Cost
<u>Microsoft Word</u> : .doc, .docm, .docx, .dot, .dotm, .dotx.			x	\$3.50 per finished minute (transcript output)			x					
<u>Microsoft Excel</u> : .xls, .xlsx, .xlsm, .xlt, .xltx, .xltm.				N/A			x					
<u>Microsoft PowerPoint</u> : .ppt, .pptx, .pptm, .pot, .potx, .potm.			x	\$4.50 per finished minute (captioned slide narration/video)			x					
<u>Google Docs, Google Slides, Google Sheets</u>			x	\$4.50 per finished minute (captioned slide narration/video)			x					

Attachment B – Vendor Pricing

Portable Document Format .pdf.			x	\$3.50 per finished minute (transcript of embedded media)			x					
Audio Files (mp3, wav, m4a, etc.)			x	\$10.35 per finished minute (including audio descriptions)								
Video Files (mp4, mov, avi, wmv, etc.)			x	\$13.10 per finished minute (including captions and audio descriptions)								
eBook formats (e.g., ePub, Daisy)				N/A								
Cost per page to remediate documents.			x	Plus 25% of per finished minute cost								
Simple-Microsoft Word:							x	\$332.96				
Complex--Microsoft Word:							x	\$466.14				
Simple Microsoft Excel:							x	\$253.05				
Complex Microsoft Excel:							x	\$386.23				

Attachment B – Vendor Pricing

Simple Microsoft PowerPoint							x	\$226.41				
Complex Microsoft PowerPoint							x	\$412.87				
Simple Google Docs, Google Slides, Google Sheets							x	\$332.96				
Complex Google Docs, Google Slides, Google Sheets							x	\$466.14				
Simple Portable Document Format							x	\$279.69				
Complex Portable Document Format							x	\$466.14				
Custom Training (Hourly Rate)											x	\$125 hourly rate.
E. Document Remediation Software for manual remediation												
Audit Plan	x	\$7,904.00										
Audit Testing	x	\$26,144.00										
Findings Report and Remediation Plan	x	\$13,072.00										
Remediation – Few Issues	x	\$32,224.00										
Remediation – Many Issues	x	\$64,448.00										

Attachment B – Vendor Pricing

Audit Retesting	x	\$13,072.00										
Planning Strategy					x	\$29,184.00						
Development, Quality Assurance Testing					x	\$37,696.00						
Web and Web Application Design, Development, and Remediation					x	\$35,264.00						

Attachment B – Vendor Pricing

L.C. Industries, Inc.

<u>Electronic Doc Format</u>	A. Website and Digital Content Accessibility Audit and Remediation Services	Cost	B. Multimedia Transcription, Captioning, and Description Services Audit and Remediation Services	Cost	C. Accessibility Consulting Services	Cost	D. Document Remediation Services (Non-Website and Digital Content)	Cost	E. Document Remediation Software	Cost	F. Accessibility Training Services	Cost
<u>Microsoft Word</u> : .doc, .docm, .docx, .dot, .dotm, .dotx.	X	\$200/hour Templates/ \$1,200 per Workflows/ \$2,000 per	X	\$200 /hour	X	\$200 /hour	X	\$200 /hour	NA	\$200 /hour	X	\$200 /hour
<u>Microsoft Excel</u> : .xls, .xlsx, .xlsm, .xlt, .xltx, .xltm.	X	\$200 /hour	X	\$200 /hour	X	\$200 /hour	X	\$200 /hour	NA	NA	X	\$200 /hour
<u>Microsoft PowerPoint</u> : .ppt, .pptx, .pptm, .pot, .potx, .potm.	X	\$200 /hour	X	\$200 /hour	X	\$200 /hour	X	\$200 /hour	NA	\$200 /hour	X	\$200 /hour
<u>Google Docs, Google Slides, Google Sheets</u>	X	\$200 /hour	X	\$200 /hour	X	\$200 /hour	X	\$200 /hour	NA	NA	X	\$200 /hour
<u>Portable Document Format</u> : .pdf.	X	\$200 /hour	X	\$200 /hour	X	\$200 /hour	X	\$200 /hour	NA	NA	X	\$200 /hour

Attachment B – Vendor Pricing

eBook formats (e.g., ePub, Daisy)	X	NA	X	NA	X	NA	X	NA	NA	NA	X	NA
Cost per page to remediate documents	X		X		X		X		NA		X	
Custom Training (Hourly Rate)	X		X		X		X		NA		X	
E. Document Remediation Software for manual remediation	See above.											

Nelnet

<u>Electronic Doc Format</u>	A. Website and Digital Content Accessibility Audit and Remediation Services	Cost	B. Multimedia Transcription, Captioning, and Description Services Audit and Remediation Services	Cost	C. Accessibility Consulting Services	Cost	D. Document Remediation Services (Non-Website and Digital Content)	Cost	E. Document Remediation Software	Cost	F. Accessibility Training Services	Cost
<u>Microsoft Word</u> : .doc, .docm, .docx, .dot, .dotm, .dotx.							X	Per-Page Cost by Complexity* Low: \$37.50 Medium: \$150.00 High: \$600.00				
<u>Microsoft Excel</u> : .xls, .xlsx, .xlsm, .xlt, .xltx, .xltm.							X	Per-Page Cost by Complexity* Low: \$37.50 Medium: \$150.00 High: \$600.00				
<u>Microsoft PowerPoint</u> : .ppt, .ppbx, .pptm, .pot, .potx, .potm.							X	Per-Page Cost by Complexity* Low: \$37.50 Medium: \$150.00 High: \$600.00				

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<u>Electronic Doc Format</u>	A. Website and Digital Content Accessibility Audit and Remediation <u>Services</u>	Cost	B. Multimedia Transcription, Captioning, and Description Services Audit and Remediation <u>Services</u>	Cost	C. Accessibility Consulting <u>Services</u>	Cost	D. Document Remediation Services (Non-Website and Digital Content)	Cost	E. Document Remediation <u>Software</u>	Cost	F. Accessibility Training <u>Services</u>	Cost
<u>Google Docs</u> , <u>Google Slides</u> , <u>Google Sheets</u>							X	Per-Page Cost by Complexity* Low: \$37.50 Medium: \$150.00 High: \$600.00				
<u>Portable Document Format</u> : .pdf.												
<u>eBook</u> formats (e.g., ePub, Daisy)												
Cost per page to remediate documents												
Custom Training (Hourly Rate)											X	\$135.00 per hour
E. Document Remediation Software for manual remediation												

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A. Website and Digital Content Accessibility Audit Services	X	\$135.00 per hour										
A. Website and Digital Content Accessibility Audit Platform (Required; includes 25 users)	X	\$5,000.00 per year										
B. Closed Caption/Transcription			X	\$7.47 per minute								
B. Remote CART (standard event)			X	\$195.00 per hour								
B. Remote CART (advanced event)			X	\$243.75 per hour								
B. VRI ASL Interpretation			X	\$20.80 per hour								

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C. Accessibility Consulting Services					X	\$135.00 per hour						

NetCentric Technologies Inc. dba Allvant

<u>Electronic Doc Format</u>	A. Website and Digital Content Accessibility Audit and Remediation Services ×	Cost	B. Multimedia Transcription, Captioning, and Description Services Audit and Remediation Services ×	Cost	C. Accessibility Consulting Services	Cost	D. Document Remediation Services (Non-Website and Digital Content) ×	Cost	E. Document Remediation Software ×	Cost	F. Accessibility Training Services	Cost
<u>Microsoft Word</u> : .doc, .docm, .docx, .dot, .dotm, .dotx.							Microsoft Word	*\$48/pg **\$16/pg				
<u>Microsoft Excel</u> : .xls, .xlsx, .xlsm, .xlt, .xltx, .xltm.							Microsoft Excel	*\$36/pg **\$12/pg				
<u>Microsoft PowerPoint</u> : .ppt, .pptx, .pptm, .pot, .potx, .potm.							Microsoft PowerPoint	*\$30/pg **\$10/pg				
<u>Google Docs</u> , <u>Google Slides</u> , <u>Google Sheets</u>												
<u>Portable Document Format</u> : .pdf.							Standard PDF	*\$10.50/pg **\$3.50/pg				

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eBook formats (e.g., ePub, Daisy)												
Cost per page to remediate documents												
Custom Training (Hourly Rate)												
E. Document Remediation Software for manual remediation	CommonLook PDF: \$779.00/annual license CommonLook Office: \$324.00/annual license Training is included.											
	Website audit services	*\$200/hr **\$135/hr	Video Auditing	*\$175/hr			Fillable Forms	*\$75/pg **\$25/pg				
	Website remediation services	*\$175/hr	CART Captioning	*\$300/hr			Scanned pages	*+\$9/pg **+\$3/pg				
			*For additional multimedia remediation services pricing, please see the following page.				Asian/Cyrillic languages	+50%				
							Right-to-left languages	+100%				
							Rush services (calculated last)	+50%				

Optimal Solutions

<u>Electronic Doc Format</u>	A. Website and Digital Content Accessibility Audit and Remediation Services	Cost	B. Multimedia Transcription, Captioning, and Description Services Audit and Remediation Services	Cost	C. Accessibility Consulting Services	Cost	D. Document Remediation Services (Non-Website and Digital Content)	Cost	E. Document Remediation Software	Cost	F. Accessibility Training Services	Cost
<u>Microsoft Word</u> : .doc, .docm, .docx, .dot, .dotm, .dotx.	X	Hourly rates by labor class below	X	Hourly rates by labor class below	X	Hourly rates by labor class below	X	Hourly rates by labor class below	X	Hourly rates by labor class below	X	Hourly rates by labor class below
<u>Microsoft Excel</u> : .xls, .xlsx, .xlsm, .xlt, .xltx, .xltm.	X	Hourly rates by labor class below	X	Hourly rates by labor class below	X	Hourly rates by labor class below	X	Hourly rates by labor class below	X	Hourly rates by labor class below	X	Hourly rates by labor class below
<u>Microsoft PowerPoint</u> : .ppt, .pptx, .pptm, .pot, .potx, .potm.	X	Hourly rates by labor class below	X	Hourly rates by labor class below	X	Hourly rates by labor class below	X	Hourly rates by labor class below	X	Hourly rates by labor class below	X	Hourly rates by labor class below
<u>Google Docs, Google Slides, Google Sheets</u>	X	Hourly rates by labor class below	X	Hourly rates by labor class below	X	Hourly rates by labor class below	X	Hourly rates by labor class below	X	Hourly rates by labor class below	X	Hourly rates by labor class below
<u>Portable Document Format</u> : .pdf.	X	Hourly rates by labor class below	X	Hourly rates by labor class below	X	Hourly rates by labor class below	X	Hourly rates by labor class below	X	Hourly rates by labor class below	X	Hourly rates by labor class below
<u>eBook formats</u> (e.g., ePub, Daisy)	X	Hourly rates by labor class below	X	Hourly rates by labor class below	X	Hourly rates by labor class below	X	Hourly rates by labor class below	X	Hourly rates by labor class below	X	Hourly rates by labor class below
Cost per page to remediate documents	X	Hourly rates by labor class below	X	Hourly rates by labor class below	X	Hourly rates by labor class below	X	Hourly rates by labor class below	X	Hourly rates by labor class below	X	Hourly rates by labor class below
Custom Training (Hourly Rate)	X	Hourly rates by labor	X	Hourly rates by labor	X	Hourly rates by labor	X	Hourly rates by labor	X	Hourly rates by labor class below	X	Hourly rates by labor class below

Attachment B – Vendor Pricing

		class below		class below		class below		class below				
E. Document Remediation Software for manual remediation												

Category	Service / Product	Description	Unit	Unit Price (\$)	Notes / Description
A,B,C,D,E,F	Contract / Program Manager	Provides overall statewide contract oversight, executive reporting, governance management, and coordination across multiple agencies and task orders.	Hourly Rate	\$ 305.00	
A,B,C,D,E,F	Accessibility Senior Project Manager	Leads complex or multi-agency accessibility initiatives, overseeing scope, schedule, resources, risk management, and compliance with Section 508 and WCAG standards.	Hourly Rate	\$ 220.42	
A,B,C,D,E,F	Accessibility Project Manager	Manages individual accessibility projects, coordinates stakeholders, tracks deliverables, prepares VPAT/ACR documentation, and ensures timely and compliant execution.	Hourly Rate	\$ 205.26	
A,B,C,D,E,F	Accessibility Subject Matter Specialist (SME)	Provides expert guidance on WCAG, Section 508, ADA, and related standards; leads strategic direction, testing oversight, curriculum development, and quality assurance across accessibility initiatives.	Hourly Rate	\$ 201.12	
A,C,E,F	Accessibility Strategy Consultant	Conducts accessibility maturity assessments, develops governance frameworks and roadmaps, and advises agencies on long-term compliance strategy and program development.	Hourly Rate	\$ 225.00	

Attachment B – Vendor Pricing

Category	Service / Product	Description	Unit	Unit Price (\$)	Notes / Description
A,C,D,E,F	Accessibility Legal Advisor	Provides authoritative legal counsel on digital accessibility compliance, regulatory obligations, risk exposure, policy development, and accessibility conformance documentation under federal and state law.	Hourly Rate	\$ 420.00	
A,B,C,D,E,F	Accessibility Senior Specialist	Supervises automated and manual testing and remediation efforts across websites, software, PDFs, and ICT systems to ensure rigorous compliance with Section 508 and WCAG standards.	Hourly Rate	\$ 150.00	
A,C,D,E,F	Accessibility Specialist	Performs accessibility testing and remediation across websites, documents, mobile applications, and software using automated tools and manual techniques to identify and correct compliance gaps.	Hourly Rate	\$ 125.00	
A,C,E	Accessibility Tester	Conducts detailed accessibility analysis and validation using automated tools, assistive technologies, HTML/ARIA inspection, and human-centered design principles to support remediation.	Hourly Rate	\$ 135.95	
A,C,E	Assistive Technology (AT) Tester	Performs hands-on testing using screen readers and other assistive technologies to validate real-world accessibility and usability across digital platforms.	Hourly Rate	\$ 135.95	
A,B,C,D,E,F	Accessibility QA Analyst	Conducts quality assurance reviews, regression testing, and issue verification to ensure remediated	Hourly Rate	\$ 125.00	

Attachment B – Vendor Pricing

Category	Service / Product	Description	Unit	Unit Price (\$)	Notes / Description
		assets meet accessibility and technical standards.			
A,C,E	Web Developer / UI/UX Specialist	Designs and develops accessible websites, applications, and forms using human-centered design and accessible coding practices aligned with WCAG and Section 508 standards.	Hourly Rate	\$ 160.00	
C,E	Solution Architect	Designs technical architecture, integration frameworks, and system configurations for accessibility software implementations and enterprise environments.	Hourly Rate	\$ 325.00	
E	Implementation Engineer	Configures, deploys, and integrates accessibility software tools and platforms within agency environments.	Hourly Rate	\$ 200.00	
E	Application Support Specialist	Provides ongoing technical support, troubleshooting, and user assistance for accessibility-related software solutions.	Hourly Rate	\$ 170.00	
A,D	Document Accessibility Specialist	Remediates PDFs, Microsoft Office files, and other digital documents to ensure conformance with accessibility standards.	Hourly Rate	\$ 125.00	
D	Document QA Reviewer	Conducts independent quality review of remediated documents to validate tagging accuracy, reading order, structure, and compliance.	Hourly Rate	\$ 150.00	
B	Captioning & Transcription Specialist	Produces and validates high-accuracy captions, transcripts, and audio descriptions to meet or exceed the	Hourly Rate	\$ 120.00	

Attachment B – Vendor Pricing

Category	Service / Product	Description	Unit	Unit Price (\$)	Notes / Description
		99.5% accuracy threshold required by the RFQ.			
B	Multimedia Accessibility QA Analyst	Validates captioning accuracy, transcript alignment, and audio description compliance for multimedia content across formats.	Hourly Rate	\$ 128.00	
A,C,D,E,F	Accessibility Trainer	Delivers instructor-led, virtual, and hybrid accessibility training programs tailored to agency roles and technologies.	Hourly Rate	\$ 135.00	
C,E,F	Instructional Designer	Develops customized accessibility curricula, course materials, and SCORM-compliant eLearning content aligned with regulatory requirements.	Hourly Rate	\$ 160.00	
D,E	AoD Document Remediation - Level 1	Accessibility-on-Demand (AoD) AI remediation for single-column PDFs (basic text and graphics).	per page	\$ 0.30	No human QA or supplemental remediation
D,E	AoD AI Document Remediation - Level 2	Accessibility-on-Demand (AoD) AI remediation for multi-column PDFs (basic tables and images).	per page	\$ 1.80	No human QA or supplemental remediation
D,E	Hybrid Document Remediation - Complex	Accessibility-on-Demand (AoD) AI remediation of PDF with complex layouts (multi-column, heavy graphics, complex or nested tables). AI + expert human remediation.	per page	\$ 22.50	AI + human QA and supplemental remediation
D,E	iAccessible Document Remediation - Fillable Form	PDF fillable form remediation (form fields, labels, tab order, and accessibility tagging). AI-assisted setup with human verification.	per page	\$ 28.00	Human remediation and QA

Attachment B – Vendor Pricing

Category	Service / Product	Description	Unit	Unit Price (\$)	Notes / Description
D,E	iAccessible Document Remediation - Simple	Basic PDF remediation for simple layouts (single-column text, basic graphics).	per page	\$ 3.34	Human remediation and QA
D,E	iAccessible Document Remediation - Moderate Complex	Remediation for moderately complex PDFs (multi-column layouts, graphics, and simple tables).	per page	\$ 4.60	Human remediation and QA
A,D	iAccessible PDF Testing - 10,000 PDFs	iAccessible Automated PDF Testing for 10,000 PDFs.	per subscription year	\$ 1,440.00	
A,D	iAccessible PDF Testing - 100,000 PDFs	iAccessible Automated PDF Testing for 100,000 PDFs.	per subscription year	\$ 6,800.00	
A,D	iAccessible PDF Testing - 2,500 PDFs	iAccessible Automated PDF Testing for 2,500 PDFs.	per subscription year	\$ 480.00	
A,D	iAccessible PDF Testing - 25,000 PDFs	iAccessible Automated PDF Testing for 25,000 PDFs.	per subscription year	\$ 3,040.00	
A,D	iAccessible PDF Testing - 5,000 PDFs	iAccessible Automated PDF Testing for 5,000 PDFs.	per subscription year	\$ 800.00	
A,D	iAccessible PDF Testing - 50,000 PDFs	iAccessible Automated PDF Testing for 50,000 PDFs.	per subscription year	\$ 4,800.00	
D	iAccessible Alt Text - Complex	Detailed alt text and long descriptions for complex images, diagrams, infographics, and data-rich visuals.	per item (image)	\$ 28.00	
D	iAccessible Alt Text - Simple	AI-assisted alt text for simple images, graphics, and basic charts.	per item (image)	\$ 6.00	
D	iAccessible Document Color Corrections	Document Color Corrections (additional charge)	per page	\$ 0.83	

Attachment B – Vendor Pricing

Category	Service / Product	Description	Unit	Unit Price (\$)	Notes / Description
D	iAccessible OCR - Advanced	Enhanced OCR that restores complex layouts, tables, and reading order for challenging scanned documents.	per page	\$ 3.40	
D	iAccessible OCR - Standard	Automated OCR to convert scanned or image-based PDFs into machine-readable, tag-ready text.	per page	\$ 1.20	
D	iAccessible Reading Order Correction - Advanced	Corrects complex or irregular reading sequences to ensure accurate screen-reader navigation.	per page	\$ 3.60	
D	iAccessible Table Reconstruction - Advanced	Reconstruction of complex, multi-level, or irregular tables requiring detailed header mapping and structural correction.	per table	\$ 24.00	
D	iAccessible Table Reconstruction - Standard	Reconstruction of simple complex tables with basic spanning cells or straightforward header structures.	per table	\$ 9.60	
A,B,C,D,E,F	iAccessible Rush Service	Expedited Service (1 to 2 day turnaround)	per request	20.0%	
A,B,C,D,E,F	iAccessible Weekend Service	Weekend Service	per request	30.0%	
A	iAccessible Sensitive Data & PII Monitoring	Scans webpages for potentially exposed sensitive or personally identifiable information; automated detection may produce false positives or miss context-dependent cases.	per subscription year	\$ 6,000.00	
A,C	iAccessible SEO/AEO Monitoring	Monitors website content for search engine optimization (SEO) and assistive engine optimization (AEO), identifying issues that affect discoverability, semantic structure, and accessibility-aligned search performance.	per subscription year	\$ 3,600.00	

Attachment B – Vendor Pricing

Category	Service / Product	Description	Unit	Unit Price (\$)	Notes / Description
A	iAccessible Sitemap	Generates a dynamic sitemap that maps site structure, identifies navigation gaps, and supports accessibility and SEO optimization.	per subscription year	\$ 2,240.00	
A	iAccessible Spelling and Grammar Monitoring	Automatically detects spelling and grammar issues across webpages to improve clarity and readability; may generate false positives for names, acronyms, and domain-specific terminology.	per subscription year	\$ 1,200.00	
A,C	iAccessible Technical Support Plan - Annual Subscription (Client Hosted SaaS)	iAccessible Technical Support Plan to provide maintenance for iAccessible Platform hosted by client.	per subscription year	\$ 6,500.00	
A	iAccessible Uptime Monitoring	Monitors website availability in real time and alerts teams to outages that impact user access and continuity of service.	per subscription year	\$ 760.00	
A,C	iAccessible Manual Testing - Initial	Comprehensive manual accessibility audit of webpages using expert testers and assistive technologies; pricing varies by platform package (TBD).	per package	TBD (based on platform package size)	
A,C	iAccessible Manual Testing - Supplemental	Follow-up manual testing to verify fixes and reassess previously identified accessibility issues; pricing varies by platform package (TBD).	per package	TBD (based on platform package size)	
A,C	iAccessible Manual Testing, Mobile Device - Initial	Comprehensive manual accessibility audit of mobile applications on target devices; pricing varies by platform package (TBD).	per package	TBD (based on platform package size)	

Attachment B – Vendor Pricing

Category	Service / Product	Description	Unit	Unit Price (\$)	Notes / Description
A,C	iAccessible Manual Testing, Mobile Device - Supplemental	Targeted follow-up accessibility testing for mobile applications to validate fixes and reassess identified issues; pricing varies by platform package (TBD).	per package	TBD (based on platform package size)	
A,C	iAccessible Insight™ – VPAT/ACR Document Analyzer	AI-powered tool that analyzes VPAT/ACR accessibility reports to assess documentation quality, standards alignment, and risk—helping agencies quickly triage vendor accessibility claims.	per report	\$ 49.95	document review
A,C	iAccessible Testing & Remediation Plan	A comprehensive plan outlining both accessibility testing and the structured approach for remediating identified issues across digital content.	each (report)	\$ 1,996.00	
A,C	iAccessible Verify™ – Independent Accessibility Testing	Independent accessibility testing using automated scans, manual audits, and assistive technologies to validate VPAT claims and identify WCAG and Section 508 compliance gaps.	per system	TBD (based on platform package size)	product testing
A,C	iAccessible ACR/VPAT	Prepare Accessibility Conformance Report (ACR) based on VPAT, conditional on completion of iAccessible Verify™ – Independent Accessibility Testing	each (report)	\$ 480.00	final compliance documentation
A,C	iAccessible ADA Title II Web Application Compliance Audit - Enterprise-Level Municipal Platforms	Full-scale ADA Title II compliance audit for large, multi-agency, or enterprise municipal platforms with extensive interactive workflows, integrations, and high-complexity digital services.	per system	\$ 74,000.00	

Attachment B – Vendor Pricing

Category	Service / Product	Description	Unit	Unit Price (\$)	Notes / Description
A,C	iAccessible ADA Title II Web Application Compliance Audit - Large/Multi-Module	Expanded ADA Title II compliance audit for municipal systems with multiple modules or workflows, providing deeper analysis across interconnected services and application components.	per system	\$ 39,600.00	
A,C	iAccessible ADA Title II Web Application Compliance Audit - Standard	ADA Title II compliance audit for a standard municipal web application, assessing core user workflows through WCAG-aligned automated testing, manual review, and assistive technology testing.	per system	\$ 22,800.00	
A	iAccessible Platform - 10,000 webpages	iAccessible Platform - Automated WCAG Testing for 10,000 webpages and 1,000 PDFs, and 3 user accounts	per subscription year	\$ 18,360.00	
A	iAccessible Platform - 100,000 webpages	iAccessible Platform - Automated WCAG Testing for 100,000 webpages and 10,000 PDFs, and 10 user accounts	per subscription year	\$ 76,000.00	
A	iAccessible Platform - 15,000 webpages	iAccessible Platform - Automated WCAG Testing for 15,000 webpages and 1,500 PDFs, and 4 user accounts	per subscription year	\$ 23,600.00	
A	iAccessible Platform - 2,500 webpages	iAccessible Platform - Automated WCAG Testing for 2,500 webpages and 250 PDFs, and 1 user accounts	per subscription year	\$ 6,000.00	
A	iAccessible Platform - 25,000 webpages	iAccessible Platform - Automated WCAG Testing for 25,000 webpages and 2,500 PDFs, and 5 user accounts	per subscription year	\$ 28,000.00	
A	iAccessible Platform - 250,000 webpages	iAccessible Platform - Automated WCAG Testing for 250,000 webpages and 25,000 PDFs, and 10 user accounts	per subscription year	\$ 156,000.00	

Attachment B – Vendor Pricing

Category	Service / Product	Description	Unit	Unit Price (\$)	Notes / Description
A	iAccessible Platform - 5,000 webpages	iAccessible Platform - Automated WCAG Testing for 5,000 webpages and 500 PDFs, and 2 user accounts	per subscription year	\$ 10,800.00	
A	iAccessible Platform - 50,000 webpages	iAccessible Platform - Automated WCAG Testing for 50,000 webpages and 5,000 PDFs, and 7 user accounts	per subscription year	\$ 46,400.00	
A	iAccessible Platform - 500,000 webpages	iAccessible Platform - Automated WCAG Testing for 500,000 webpages and 50,000 PDFs, and 10 user accounts	per subscription year	\$ 200,000.00	
A,C	iAccessible ADA Title II Remediation Validation - Enterprise-Level Municipal Platforms	Enterprise-scale remediation validation for large, multi-agency, or high-complexity municipal platforms, verifying ADA Title II and WCAG compliance across extensive workflows and integrations.	per system	\$ 24,000.00	
A,C	iAccessible ADA Title II Remediation Validation - Large/Multi-Module	Comprehensive validation of remediation across multi-module municipal systems, confirming corrected issues across multiple workflows and application components meet ADA Title II and WCAG requirements.	per system	\$ 11,600.00	
A,C	iAccessible ADA Title II Remediation Validation - Standard	Validates accessibility fixes for a single municipal web application, confirming corrected issues meet WCAG and ADA Title II requirements through expert retesting and assistive technology review.	per system	\$ 6,000.00	
A	iAccessible Platform - Five (5) User Accounts	iAccessible Platform - Five (5) Supplemental User Accounts.	per subscription year	\$ 1,400.00	

Attachment B – Vendor Pricing

Category	Service / Product	Description	Unit	Unit Price (\$)	Notes / Description
A	iAccessible Platform License for On-Site Hosting.	iAccessible Platform License for housing in client on-site or virtual cloud environment (Annual).	per subscription year	\$ 3,840.00	
A,C	iAccessible Resident Impact Testing	Evaluates real-world accessibility barriers by engaging residents with disabilities to test key municipal workflows using assistive technologies and provide experiential feedback.	per package	\$ 12,000.00	
A,C	iAccessible Vendor Coordination Support	Provides strategic guidance and technical coordination with third-party vendors to ensure accessibility issues are clarified, prioritized, and addressed in alignment with ADA Title II and WCAG requirements.	per package	\$ 9,440.00	
F	iAccessible On-demand Training - Advanced	On-Demand Training - Advanced Technical Training for Web Programmers.	per person	\$ 280.00	
F	iAccessible On-Demand Training - Basic	On-Demand Training - Basic Training for Non-Technical Stakeholders.	per person	\$ 36.00	
F	iAccessible On-Demand Training - Intermediate	On-Demand Training - Intermediate Training for Content Creators and Designers.	per person	\$ 240.00	
F	iAccessible Technical Support Plan - Tier 2	Enhanced technical support with priority response times and access to the iAccessible Assistant for AI-driven accessibility guidance.	per year	\$ 3,000.00	
F	iAccessible Technical Support Plan - Tier 3	Premium technical support with fastest response times, advanced troubleshooting, and full access to the iAccessible Assistant.	per year	\$ 4,760.00	

Attachment B – Vendor Pricing

Category	Service / Product	Description	Unit	Unit Price (\$)	Notes / Description
F	iAccessible Virtual Synchronous Training	Virtual Synchronous Training - Accessibility Performance Measures; Testing and Monitoring for Accessibility; or other topics.	per person	\$ 400.00	
F	iAccessible Virtual Synchronous Training - Customized	Virtual Synchronous Training - Customized Topic.	per person	\$ 600.00	
C,F	iAccessible Assistant	AI-powered accessibility assistant trained on authoritative WCAG, PDF/UA, Readable, Section 508, and iAccessible resources to provide accurate, standards-based guidance.	per year	\$ 2,000.00	
C,F	User Testing & Feedback Session	Direct usability evaluation of digital content using participants with disabilities, providing real-world feedback on barriers, navigation challenges, and overall accessibility.	per session	\$ 300.00	
A	iAccessible Web/App Remediation - Complex	Webpage or Web Application Page Remediation - Complex Page (includes dynamic content, complex tables/forms, third-party content)	per webpage	\$ 1,760.00	
A	iAccessible Web/App Remediation - Extremely Complex	Webpage or Web Application Page Remediation - Extremely Complex Page (includes highly dense dynamic content, complex tables/forms, third-party content)	per webpage	\$ 2,400.00	
A	iAccessible Web/App Remediation - Moderate Complex	Webpage or Web Application Page Remediation - Moderate Complex Page (i.e., multimedia, visual design)	per webpage	\$ 1,240.00	

Attachment B – Vendor Pricing

Category	Service / Product	Description	Unit	Unit Price (\$)	Notes / Description
A	iAccessible Web/App Remediation - Simple	Webpage or Web Application Page Remediation - Simple (i.e., simple table/form)	per webpage	\$ 880.00	
B	Rev Essentials Plan	Subscription plan providing AI transcription, AI captions, multi-file analysis, translation capabilities, and a mobile recording app for converting audio/video to text with ~95%+ accuracy.	per user per month	\$ 25.49	
B	Rev Pro Plan	Advanced subscription plan including all Essentials features plus expanded transcription and analysis capabilities, rush processing, more languages, and advanced templates for professional workflows.	per user per month	\$ 47.99	
B	Rev Enterprise / Rev for Business	Enterprise-grade platform for high-volume teams with centralized billing, volume discounts, enhanced security (e.g., CJIS/HIPAA options), team management, and custom AI features.	per user per month	TBD	
B	Rev AI Transcription	Automated speech-to-text conversion for audio/video with fast turnaround (minutes) and ~90-95% accuracy.	per audio minute	\$ 0.25	
B	Rev Human Transcription	Professional human-verified transcription with ~99% accuracy, timestamps, and formatted transcripts.	per audio minute	\$ 1.99	
B	Rev English Captions	Closed captions for videos, typically used for accessibility and compliance (e.g., ADA/FCC).	per video minute	\$ 1.50	
Category	Service / Product	Description	Unit	Unit Price (\$)	Notes / Description
B	Rev Global Subtitles	Translation and subtitling into multiple languages (typically 17+ languages) for global distribution.	per video minute	\$ 12.00	

Attachment B – Vendor Pricing

RaLytics

<u>Electronic Doc Format</u>	A. Website and Digital Content Accessibility Audit and Remediation Services	Cost	B. Multimedia Transcription, Captioning, and Description Services Audit and Remediation Services	Cost	C. Accessibility Consulting Services	Cost	D. Document Remediation Services (Non-Website and Digital Content)	Cost	E. Document Remediation Software	Cost	F. Accessibility Training Services	Cost
<u>Microsoft Word</u> : .doc, .docm, .docx, .dot, .dotm, .dotx.	X	\$95/hr	X	Captioning \$3.36 per minute. Extended audio description \$23.60 per minute. Remote CART \$195/hr	X	\$172.02/hr	X	\$14 per page (any complexity)			X	\$149.10/hr and/or user license to our training for \$120 annually
<u>Microsoft Excel</u> : .xls, .xlsx, .xlsm, .xlt, .xltx, .xltm.	X	\$95/hr	X	Captioning \$3.36 per minute. Extended audio description \$23.60 per minute. Remote CART \$195/hr	X	\$172.02/hr	X	\$14 per page (any complexity)			X	\$149.10/hr and/or user license to our training for \$120 annually
<u>Microsoft PowerPoint</u> : .ppt, .pptx, .ppsm, .pot, .potx, .potm.	X	\$95/hr	X	Captioning \$3.36 per minute. Extended audio description \$23.60 per minute. Remote CART \$195/hr	X	\$172.02/hr	X	\$14 per page (any complexity)			X	\$149.10/hr and/or user license to our training for \$120 annually
<u>Google Docs</u> , <u>Google Slides</u> , <u>Google Sheets</u>	X	\$95/hr	X	Captioning \$3.36 per minute. Extended audio description \$23.60 per	X	\$172.02/hr	X	\$14 per page (any complexity)			X	\$149.10/hr and/or user license to our training

Attachment B – Vendor Pricing

				minute. Remote CART \$195/hr								for \$120 annually
<u>Portable Document Format</u> : .pdf.	X	\$95/hr	X	Captioning \$3.36 per minute. Extended audio description \$23.60 per minute. Remote CART \$195/hr	X	\$172.02/hr	X	\$14 per page (any complexity)			X	\$149.10/hr and/or user license to our training for \$120 annually
eBook formats (e.g., ePub, Daisy)	X	\$95/hr	X	Captioning \$3.36 per minute. Extended audio description \$23.60 per minute. Remote CART \$195/hr	X	\$172.02/hr	X	\$14 per page (any complexity)			X	\$149.10/hr and/or user license to our training for \$120 annually
Cost per page to remediate documents	x	\$14 per page										
Custom Training (Hourly Rate)	X	\$149.10/hr										
E. Document Remediation Software for manual remediation												

Shalom, Inc.

<u>Electronic Doc Format</u>	A. Website and Digital Content Accessibility Audit and Remediation Services		B. Multimedia Transcription, Captioning, and Description Services Audit and Remediation Services		C. Accessibility Consulting Services		D. Document Remediation Services (Non-Website and Digital Content)		E. Document Remediation Software		F. Accessibility Training Services	
	Cost		Cost		Cost		Cost		Cost		Cost	
Microsoft Word: .doc, .docm, .docx, .dot, .dotm, .dotx					Hourly Consulting (Blended Rate)	\$112 – Junior \$153 – Mid \$225 – Senior \$328 – Niche					Hourly Consulting (Blended Rate)	\$112 – Junior \$153 – Mid \$225 – Senior \$328 – Niche
Microsoft Excel: .xls, .xlsx, .xlsm, .xlt, .xltx, .xltm					Hourly Consulting (Blended Rate)	\$112 – Junior \$153 – Mid \$225 – Senior \$328 – Niche					Hourly Consulting (Blended Rate)	\$112 – Junior \$153 – Mid \$225 – Senior \$328 – Niche
Microsoft PowerPoint: .ppt, .ppbx, .pptm, .pot, .potx, .potm					Hourly Consulting (Blended Rate)	\$112 – Junior \$153 – Mid \$225 – Senior \$328 – Niche					Hourly Consulting (Blended Rate)	\$112 – Junior \$153 – Mid \$225 – Senior \$328 – Niche
Google Docs, Google Slides, Google Sheets					Hourly Consulting (Blended Rate)	\$112 – Junior \$153 – Mid \$225 – Senior \$328 – Niche					Hourly Consulting (Blended Rate)	\$112 – Junior \$153 – Mid \$225 – Senior \$328 – Niche
Portable Document Format: .pdf					Hourly Consulting (Blended Rate)	\$112 – Junior \$153 – Mid \$225 – Senior					Hourly Consulting (Blended Rate)	\$112 – Junior \$153 – Mid \$225 – Senior \$328 – Niche

Attachment B – Vendor Pricing

						\$328 – Niche						
eBook formats (e.g., ePub, Daisy)					Hourly Consulting (Blended Rate)	\$112 – Junior \$153 – Mid \$225 – Senior \$328 – Niche					Hourly Consulting (Blended Rate)	\$112 – Junior \$153 – Mid \$225 – Senior \$328 – Niche
Cost per page to remediate documents					N / A Covered under Category D						N / A Covered under Category D	
Custom Training (Hourly Rate)					Hourly Consulting (Blended Rate)	\$112 – Junior \$153 – Mid \$225 – Senior \$328 – Niche					Hourly Consulting (Blended Rate)	\$112 – Junior \$153 – Mid \$225 – Senior \$328 – Niche
E. Document Remediation Software for manual remediation												

Trinity

<u>Electronic Doc Format</u>	A. Website and Digital Content Accessibility Audit and Remediation Services	Cost	B. Multimedia Transcription, Captioning, and Description Services Audit and Remediation Services	Cost	C. Accessibility Consulting Services	Cost	D. Document Remediation Services (Non-Website and Digital Content)	Cost	E. Document Remediation Software	Cost	F. Accessibility Training Services	Cost
<u>Microsoft Word</u> : .doc, .docm, .docx, .dot, .dotm, .dotx.	X	\$150/hr.	X	\$6.50/min or \$15/pg	X	\$150/hr.	X	\$15/pg			X	\$5,500/training
<u>Microsoft Excel</u> : .xls, .xlsx, .xlsm, .xlt, .xltx, .xltm.	X	\$150/hr.	X	\$6.50/min or \$15/pg	X	\$150/hr.	X	\$15/pg			X	\$5,500/training
<u>Microsoft PowerPoint</u> : .ppt, .pptx, .pptm, .pot, .potx, .potm.	X	\$150/hr.	X	\$6.50/min or \$15/pg	X	\$150/hr.	X	\$15/pg			X	\$5,500/training
<u>Google Docs</u> , <u>Google Slides</u> , <u>Google Sheets</u>	X	\$150/hr.	X	\$6.50/min or \$15/pg	X	\$150/hr.	X	\$15/pg			X	\$5,500/training
<u>Portable Document Format</u> : .pdf.	X	\$150/hr.	X	\$6.50/min or \$15/pg	X	\$150/hr.	X	\$15/pg			X	\$5,500/training

Attachment B – Vendor Pricing

eBook formats (e.g., ePub, Daisy)	X	\$150/hr.	X	\$6.50/min or \$15/pg	X	\$150/hr.	X	\$15/pg			X	\$5,500/training
Cost per page to remediate documents	X	\$150/hr.	X	\$6.50/min or \$15/pg	X	\$150/hr.	X	\$15/pg			X	\$5,500/training
Custom Training (Hourly Rate)	X	\$150/hr.	X	\$6.50/min or \$15/pg	X	\$150/hr.	X	\$15/pg			X	\$5,500/training
E. Document Remediation Software for manual remediation	CommonLook (included), Adobe (included), PDF Accessibility Checker (free),											

UISAT, LLC

<u>Electronic Doc Format</u>	A. Website and Digital Content Accessibility Audit and Remediation Services	Cost	B. Multimedia Transcription, Captioning, and Description Services Audit and Remediation Services	Cost	C. Accessibility Consulting Services	Cost	D. Document Remediation Services (Non-Website and Digital Content)	Cost	E. Document Remediation Software	Cost	F. Accessibility Training Services	Cost
<u>Microsoft Word</u> : .doc, .docm, .docx, .dot, .dotm, .dotx.	X	Hourly rates by labor class below			X	\$269/hr	X	\$14, \$23, \$37 per page based on complexity and Hourly rates by labor class below				
<u>Microsoft Excel</u> : .xls, .xlsx, .xslm, .xlt, .xltx, .xltn.	X	Hourly rates by labor class below			X	\$269/hr	X	\$14, \$23, \$37 per page based on complexity and Hourly rates by labor class below				
<u>Microsoft PowerPoint</u> : .ppt, .pptx, .pptm, .pot, .potx, .potm.	X	Hourly rates by labor class below			X	\$269/hr	X	\$14, \$23, \$37 per page based on complexity and Hourly rates by labor class below				
<u>Google Docs</u> , <u>Google Slides</u> , <u>Google Sheets</u>	X	Hourly rates by labor class below			X	\$269/hr	X	\$14, \$23, \$37 per page based on complexity and Hourly rates by labor				

Attachment B – Vendor Pricing

								class below				
Portable Document Format: .pdf.	X	Hourly rates by labor class below			X	\$269/hr	X	\$14, \$23, \$37 per page based on complexity and Hourly rates by labor class below				
eBook formats (e.g., ePub, Daisy)	X	Hourly rates by labor class below			X	\$269/hr	X	\$14, \$23, \$37 per page based on complexity and Hourly rates by labor class below				
Cost per page to remediate documents	X	Hourly rates by labor class below			X	\$269/hr	X	\$14, \$23, \$37 per page based on complexity and Hourly rates by labor class below				
Custom Training (Hourly Rate)	X	Hourly rates by labor class below			X	\$269/hr	X	\$14, \$23, \$37 per page based on complexity and Hourly rates by labor class below				
E. Document Remediation Software for manual remediation												

A. Website and Digital Content Accessibility Audit and Remediation Services

UISAT prices auditing and remediation work on a time and materials basis at the following rates:

Role	Hourly Rate	Role Description
Accessibility Manager	\$142	Responsible for program delivery, management of the accessibility team, and adherence to timeline, budget, and quality.
Accessibility Consultant	\$269	Responsible for consulting activities requiring significant subject matter expertise, including strategic consulting, policy development, code-level remediation guidance, or related tasks.
Accessibility Remediation Manager	\$195	Responsible for program delivery specific to accessibility remediation engagements.
Accessibility Engineer	\$142	Responsible for remediating code to be compliant with accessibility standards and overall usability best practices.
Accessibility Lead	\$78	Responsible for coordinating day-to-day work effort, providing regular progress reports, assisting with training / consulting activities, leading evaluation teams, and creating final Accessibility Conformance Reports.
Accessibility Test Technicians	\$58	Responsible for identifying accessibility defects in software systems and documenting issues.

D. Document Remediation Services (Non-Website and Digital Content)

Role	Hourly Rate	Role Description
Accessibility Manager	\$142	Part-time role to serve as dedicated point of contact for remediation effort, including overseeing team quality and adherence to timeline and budget.
Document Remediation Specialist	\$142	Full-time role focused on evaluating and remediating documents.
Accessibility Lead	\$78	Optional role, to be engaged for supporting large-scale remediation programs where significant coordination and reporting is needed.

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<u>Electronic Doc Format</u>	A. Website and Digital Content Accessibility Audit and Remediation Services	Cost	B. Multimedia Transcription, Captioning, and Description Services Audit and Remediation Services	Cost	C. Accessibility Consulting Services	Cost	D. Document Remediation Services (Non-Website and Digital Content)	Cost	E. Document Remediation Software	Cost	F. Accessibility Training Services	Cost
<u>Microsoft Word</u> : .doc, .docm, .docx, .dot, .dotm, .dotx.	X	Hourly rates by labor class below			X	Hourly rates by labor class below						
<u>Microsoft Excel</u> : .xls, .xlsx, .xlsm, .xlt, .xltx, .xltm.	X	Hourly rates by labor class below			X	Hourly rates by labor class below						
<u>Microsoft PowerPoint</u> : .ppt, .pptx, .pptm, .pot, .potx, .potm.	X	Hourly rates by labor class below			X	Hourly rates by labor class below						
<u>Google Docs, Google Slides, Google Sheets</u>	X	Hourly rates by labor class below			X	Hourly rates by labor class below						
<u>Portable Document Format</u> : .pdf.	X	Hourly rates by labor class below			X	Hourly rates by labor class below						
<u>eBook formats</u> (e.g., ePub, Daisy)	X	Hourly rates by labor class below			X	Hourly rates by labor class below						
Cost per page to remediate documents	X	Hourly rates by labor class below			X	Hourly rates by labor class below						
Custom Training (Hourly Rate)	X	Hourly rates by labor			X	Hourly rates by labor						

		class below				class below						
E. Document Remediation Software for manual remediation												

LCAT	A. Website and Digital Content	Cost (Per Hour)	C. Accessibility Consulting Services	Cost (Per Hour)
	Accessibili ty Audit and Remediati on Services			
Accessibility Specialist	X	\$126.58	X	\$126.58
Accessibility Analyst	X	\$115.27	X	\$115.27
QA Lead	X	\$130.35	X	\$130.35
Engagement Lead	X	No Cost	X	No Cost
Accessibility Compliance SME	X	\$145.44	X	\$145.44
Accessibility Developer	X	\$122.81	X	\$122.81
Project Manager	X	\$126.58	X	\$126.58
Business Analyst	X	\$115.27	X	\$115.27
QA Analyst	X	\$103.95	X	\$103.95