STATE OF NORTH CAROLINA
DEPARTMENT OF INFORMATION TECHNOLOGY (DIT)
STATEWIDE IT PROCUREMENT OFFICE

Statewide IT Contract Number	**208S – Commercially Off the Shelf (COTS) Software and Related Services (Reseller Agreement)**
Bid / Solicitation Number	ITS-400156
Current Effective Dates	August 1, 2018, to July 31, 2027 One (1) Year renewal option
Contract Administrator	Jennie Elias Email: jennie.elias@nc.gov Tel: 919-754-6615

State Agencies with the need to acquire cloud software licenses and/or maintenance not covered by this contract are required to follow the established purchasing procedures of their Agency.

SCOPE

The Department of Information Technology created this Statewide IT Contract to provide **Commercially Off the Shelf (COTS) ON-PREMISE SOFTWARE AND RELATED SERVICES ONLY**.

The scope of the 208S Statewide IT Contract is defined in Table 1:

State and Local Government

Software Manufacturers	Minimum off List Price - License	Minimum off List Price - Maintenance	Minimum off List Price - Subscription
Adobe	6%	16%	6%
CayoSoftware LLC	10%	14%	11%
Contrast Security	10%	11%	10%
Ivanti / Mobile Iron	10%	14%	10%
LogMeIn (GoTo)	5%	14%	5%
Malwarebytes	10%	14%	11%
OpenText/Microfocus (Attachment)	10%	14%	10%
One Identity / Quest	10%	11%	10%
Palo Alto Networks	10%	14%	11%
Rapid7	10%	11%	10%
RedHat	10%	11%	10%

Software Manufacturers	Minimum off List Price - License	Minimum off List Price - Maintenance	Minimum off List Price - Subscription
Solarwinds	5%	14%	5%
Broadcom (Symantec)	3%	15%	3%
Tenable Network Security	10%	14%	11%
Tableau Software	5%	14%	5%
Trelix (McAfee)	12%	15%	12%

Education

Software Manufacturers	Minimum off List Price - License	Minimum off List Price - Maintenance	Minimum off List Price - Subscription
Adobe	6%	16%	6%
CayoSoftware LLC	10%	14%	11%
Contrast Security	10%	11%	10%
Ivanti / Mobile Iron	10%	14%	10%
LogMeIn (GoTo)	5%	14%	5%
Malwarebytes	10%	14%	11%
OpenText/ Microfocus (Attachmate)	10%	14%	11%
One Identity / Quest	10%	11%	10%
Palo Alto Networks	10%	14%	11%
Rapid7	10%	11%	10%
RedHat	10%	11%	10%
Solarwinds	5%	14%	5%
Broadcom (Symantec)	3%	15%	3%
Tenable Network Security	10%	14%	11%
Tableau Software	5%	14%	5%
Trelix (McAfee)	12%	15%	12%

Table 1: Scope of 208S Statewide IT Contract

The contract shall be a Statewide IT **CONVENIENCE** Contract for the use of Executive State Agencies and non-Executive State Agencies as permitted by law. This is not a mandatory IT Statewide Term Contract. Non-Executive State Agencies include the North Carolina University System and its member campuses, Instructional components of the Department of Public Instruction, Instructional components of the North Carolina Community College System, as well as local (municipal and county) governments.

Awarded Vendor	Ordering Address	Contact Information
SHI International Corp. (SHI) formerly Software House International (HUB Vendor)	SHI International Corp. (SHI) – HUB Vendor **(State Contract 208S)** 33 Knightsbridge Road Piscataway, NJ 08854-3925 Fax: 800-211-7954	**Quotes – State and Local Government** SouthEastGOV Team Email: southeastteamgov@shi.com | Phone: 800-715-3197 **Quotes – Education** SouthEastEDU Team Email: southeastteamedu@shi.com Phone: 800-715-3197 **Outside Sales – State Government** Todd Enter Email: todd_enter@shi.com Phone: 336-254-3197 **Outside Sales – Local Government (Raleigh Area)** Jackson Ling Email: Jackson_Ling@shi.com Phone: 910-705-7183 **Outside Sales –Education (Raleigh Area)** Corey Boyd Email: Corey.Boyd@shi.com Phone: 678-571-9796

Table 2: Awarded Vendor's Address and Contact Information

There is No Spending Limit on this contract.

NOTE: ALL PURCHASES FOR NEW SOFTWARE LICENSE SUBSCRIPTIONS AND RENEWALS SHOULD BE ENTERED USING A "SERVICE" COMMODITY CODE WHEN ORDERING VIA THE STATE'S e-PROCUREMENT SYSTEM USING THE FOLLOWING CODES BELOW:

811125 – Computer Software Licensing Service
811122 – Software Maintenance and Support

Abnormal Quantity

Any requirement that exceeds $150,000 must be forwarded to the Statewide Procurement Office for approval. The Statewide IT Procurement Office, in consultation with the using Agency, may process the request in one or more of the following ways:

1. Purchase may be authorized at the current level of pricing with the current contract Vendor(s)
2. Additional discounts from the current level of pricing may be negotiated with the current contract Vendor(s)
3. A separate Invitation for Bids may be issued for the requirement

Transportation Charges

FOB – Destination
Freight, handling and distribution charges shall be included in the total price of each item listed.

Delivery/ Return Policy

Preferred method of delivery of COTS software is electronic distribution. Physical software media to be delivered within 5 days of receipt of purchase order. SHI's standard policy for returns is 30 days. Where a publisher does not allow for returns, or where the return period is shorter than 30 days, SHI will clearly note such policy on the quote.

Taxes

Prices do not include North Carolina sales or use taxes.

Change history

2019-03-20	Added more software manufacturers to contract.
2019-04-29	Added another software manufacturer to contract.
2019-05-31	Added another software manufacturer to contract.
2019-07-17	Added another software manufacturer to contract.
2019-10-22	Added another software manufacturer to contract.
2020-12-15	Added another software manufacturer to contract.
2021-08-02	Exercised first renewal option.
2022-06-29	Exercised second renewal option.
2022-08-31	Corrected Software Manufacturers that were inadvertently removed and updated SHI contacts.
2022-09-08	Added HUB and Spend Limit Information.
2023-07-26	Extended contract to July 31, 2024.
2024-04-22:	Changed Contract Administrator
2024-07-03	Exercised first renewal option per Amendment No. 3
2025-07-30	Exercised second renewal option per Notice of Extension and Revise List Price %
2026-08-07	Extended contract to July 31, 2027