



**STATE OF NORTH CAROLINA
DEPARTMENT OF INFORMATION TECHNOLOGY (DIT)
STATEWIDE IT PROCUREMENT OFFICE**

NC Statewide IT Contract Number **208M** – Endpoint Protection

Bid / Solicitation Number DIT- 400438

Contract Award Type Mandatory for Executive Branch State Agencies

Effective Dates September 21, 2020 through October 31, 2026
No renewal options

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Scope

This contract is for Native Cloud Endpoint Protection Services and Products which includes Anti-Virus/ Malware/Adware Components, Encryption Components, or a Full Endpoint Product Suite (both AV/ Malware/Adware and Encryption) available from the following licensors using their designated Resellers:

Sophos

Trellix (Formerly McAfee)

CrowdStrike

Cisco

This is a **MANDATORY Statewide Term Contract** for use by **State Governmental Agencies** and a **Convenience Contract**, not mandatory, for use by **non-State Agencies**.

Non-state Agencies include the **North Carolina University System** and its member campuses, **Instructional components of the Department of Public Instruction, Instructional components of the Department of Community Colleges**, as well as **Local (Municipal and County) Governments**.

State Agencies with the need to acquire subscription licenses not covered by this contract are required to follow the established purchasing procedures of the Department of Information Technology (DIT).

Ordering and Vendor Contact Information

Awarded Reseller	Licensor	Reseller Contact Information
Carahsoft	Trellix (Formerly McAfee)	Kyle Feathers Growth and Enablement Lead 11493 Sunset Hills Road, Ste 100 Reston, VA 20190 Phone: (703) 230-7506 Email: kyle.feathers@carahsoft.com
DLT	CrowdStrike	Chris Kline Program Manager I 2411 Dulles Corner Park, Suite 800 Herndon, VA 20171 Phone: (703) 773-9233 Mobile: (571) 296-5226 Toll-Free: 800-262-4358 Email: chris.kline@dl.com
Presidio	Cisco	Nathan Zinteck Account Manager 5444 Wade Park Boulevard Suite 150, Raleigh, NC 27607 Phone: (919) 323-8079 Email: nzinteck@presidio.com
SHI	Sophos Trellix (Formerly McAfee) CrowdStrike	Todd Enter Pubsec Account Executive 290 Davidson Ave. Somerset, NJ 08873 Phone: (336) 254-3197 Email: todd.enter@shi.com

Transportation Charges (When Applicable)

FOB – Destination
 Freight, handling and distribution charges shall be included in the total price of each item listed.

Delivery

Most deliverables will be downloaded via the Internet or license key activated after Vendor’s receipt of the Purchase Order.

Warranty

Licensors’ warranties will apply pursuant to each Licensors’ negotiated Master License Agreements.

Taxes

Prices do not include North Carolina sales or use taxes.

Value-Added Services

Additional value-added services may be provided under this contract including implementation, training, support, and consulting services.

Please reference the price list for professional services rates

Professional Services rates include travel expenses.

The terms and conditions of State Term Contract 208M shall govern all Value-Added Services.

Return of Merchandise (When Applicable)

Please see the Delivery Section above.

HISTORY

10-30-2025 Broadcom did not renew.

09-11-2025 Corrected contract end date which is October 31, 2025.

10-16-2024 Exercised the last renewal option and co-termed the contracts to end on September 30, 2025.

1-16-2024 Updated CrowdStrike reseller contract dates.

11-16-2023 Updated vendor list to reflect that CDWG did not renew to resell Trend Micro; that Presidio chose not to renew to sell McAfee and SentinelOne; and that Cylance did not respond to renew their Negotiated License Addendum and therefore cannot be resold by SHI. Updated Vendor contact information for Carahsoft and SHI.