

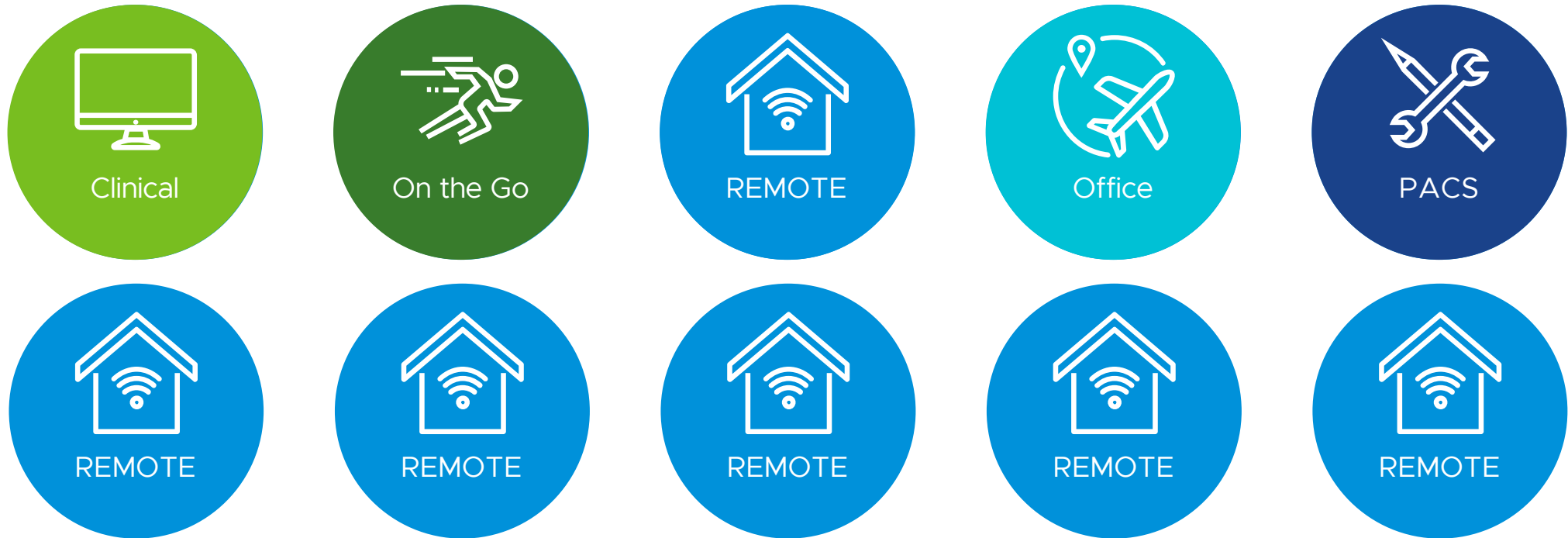


Christopher Reed  
Director, EUC Global Technical Strategist

# When Computing leaves the building.

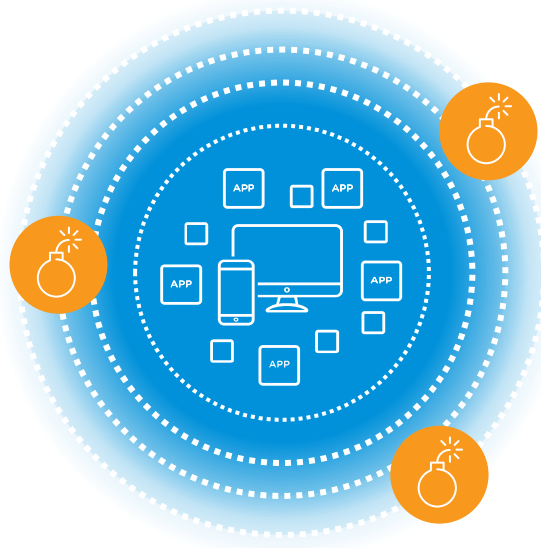
How do we adapt when MOST of our employees are now FORCED to work from home?

## CURRENT WORKSTYLES



## THE NEW NORM Who Knows???

# Congratulations !! Every network is your network.



The world has changed, and the **perimeter has collapsed**.



Majority of the workforce will likely **work from home forever**



**Security breaches** have significantly increased.

# What is Zero Trust?

“Assumes the network is **hostile** and that an enterprise-owned network infrastructure is **no different**”

<https://nvlpubs.nist.gov/nistpubs/SpecialPublications/NIST.SP.800-207-draft.pdf>

NIST (National Institute for Standards and Technology)

# The History of Zero Trust

In 2019  
15-year Anniversary



Jericho Forum - "Outside is the new inside"

Forrester - Zero Trust Research by Jon Kindervag

The Forrester Wave™: Zero Trust eXtended (ZTX)

Google's BeyondCorp

Gartner's 2017 CARTA framework

Jericho Forum™

**Conclusion**

De-perimeterization has happened, is happening, and is inevitable; central protection is decreasing in effectiveness:

- It will happen in your corporate lifetime.
- Therefore, you need to plan for it and should have a roadmap of how to get there.
- The Jericho Forum has a generic roadmap to assist in the planning.

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BeyondCorp

BeyondCorp is an implementation, by Google, of zero-trust computer security concepts creating a zero trust network. It was created in 2009 in response to an APT attack. An open source implementation inspired by Google's research paper on an access proxy is known as "transcend". [Wikipedia](#)



# De-perimeterization / Zero Trust / BeyondCorp / NIST 800-207

## 18-year Anniversary

2003/2004

..

2009

2014

2017

2018

2019

2020

2021

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NIST 800-207  
Zero Trust Architecture

**Jericho Forum™**

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[Executive Order 14028, "Improving the Nation's Cybersecurity",](#)

CISA Zero Trust Security Model <https://www.cisa.gov/publication/zero-trust-maturity-model>

DOD Zero Trust RA

[https://dodcio.defense.gov/Portals/0/Documents/Library/\(U\)ZT\\_RA\\_v1.1\(U\)\\_Mar21.pdf](https://dodcio.defense.gov/Portals/0/Documents/Library/(U)ZT_RA_v1.1(U)_Mar21.pdf)

NIST 800-207 <https://nvlpubs.nist.gov/nistpubs/SpecialPublications/NIST.SP.800-207.pdf>

# NIST

NIST.SP.800-207





# Zero Trust Strategy

Achieving zero trust means:

- Device Trust
- Network Trust
- Application\Workload Trust
- User\Identity Trust
- Data Trust



# Zero Trust Strategy

Achieving zero trust means:

- Device Trust

Workspace ONE UEM  
Workspace ONE Access  
Carbon Black  
Intelligence Integration\Automation

Configuration compliance  
Enforcement of policy  
Conditional Access  
Posture Checking  
EDR, AV, Malware, MTP  
Baselines

# Zero Trust Strategy

VMware Secure Access Service Edge  
CWS, 10ms POPs, Least  
Privilege, Secure Access, SD-  
WAN Services, Cloud Firewall  
(DLP Services)

VMware SD-WAN  
Unified Access Gateway  
NSX-T

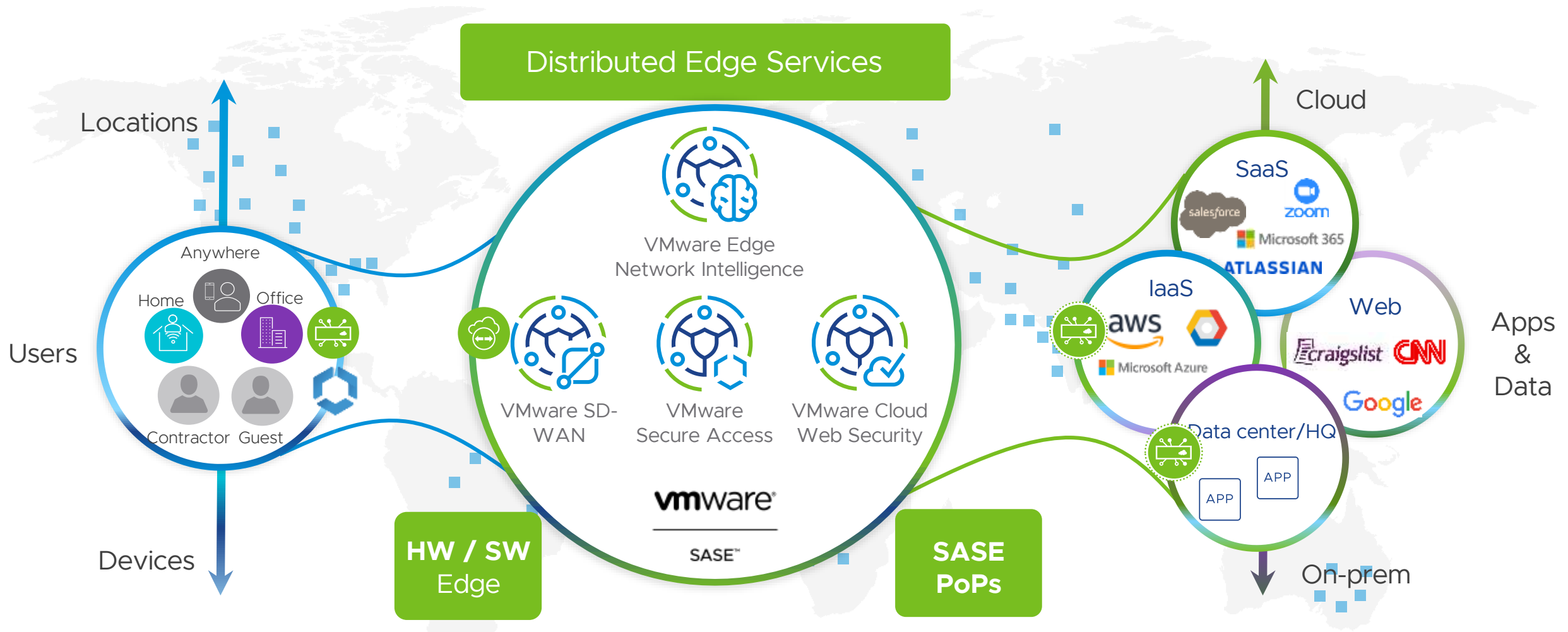
Achieving zero trust means:

- Device Trust
- Network Trust

No networks are implicitly trusted  
Identity based firewalling (internally)  
No trusted VPN  
Per-App tunnelling  
SASE (get it out of the network)  
SD-WAN (no hairpins)  
Encrypt in Transit TLS 1.3 coming

# VMware SASE Delivers Edge Services with an Extensible Platform

## Networking, Security, AND Compute



# Zero Trust Strategy

[SaaS](#), Mainframe, Client-Server, Mobile

PIN-Testing, UID/PWD/Role Management  
Application Vulnerability reports – [CISA](#)  
Isolation

Achieving zero trust means:

- Device Trust
- Network Trust
- Application\Workload Trust

VMware [SaaS](#) App Management  
NSX-T

# Zero Trust Strategy

Claims Based Authentication  
Least Privilege  
RoleBased Access  
Modern Auth  
Federating Multiple Directories

Achieving zero trust means:

- Device Trust
- Network Trust
- Application\Workload Trust
- User\Identity Trust

Workspace ONE Access  
attribute matching  
Workspace ONE UEM Certificate based  
auth  
DEEM



# Zero Trust Strategy

DLP, data tagging  
Least Privilege

Achieving zero trust means:

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- Data Trust

SASE DLP Services  
VMware SAAS App Management  
(OneDrive, GoogleDrive, etc.)

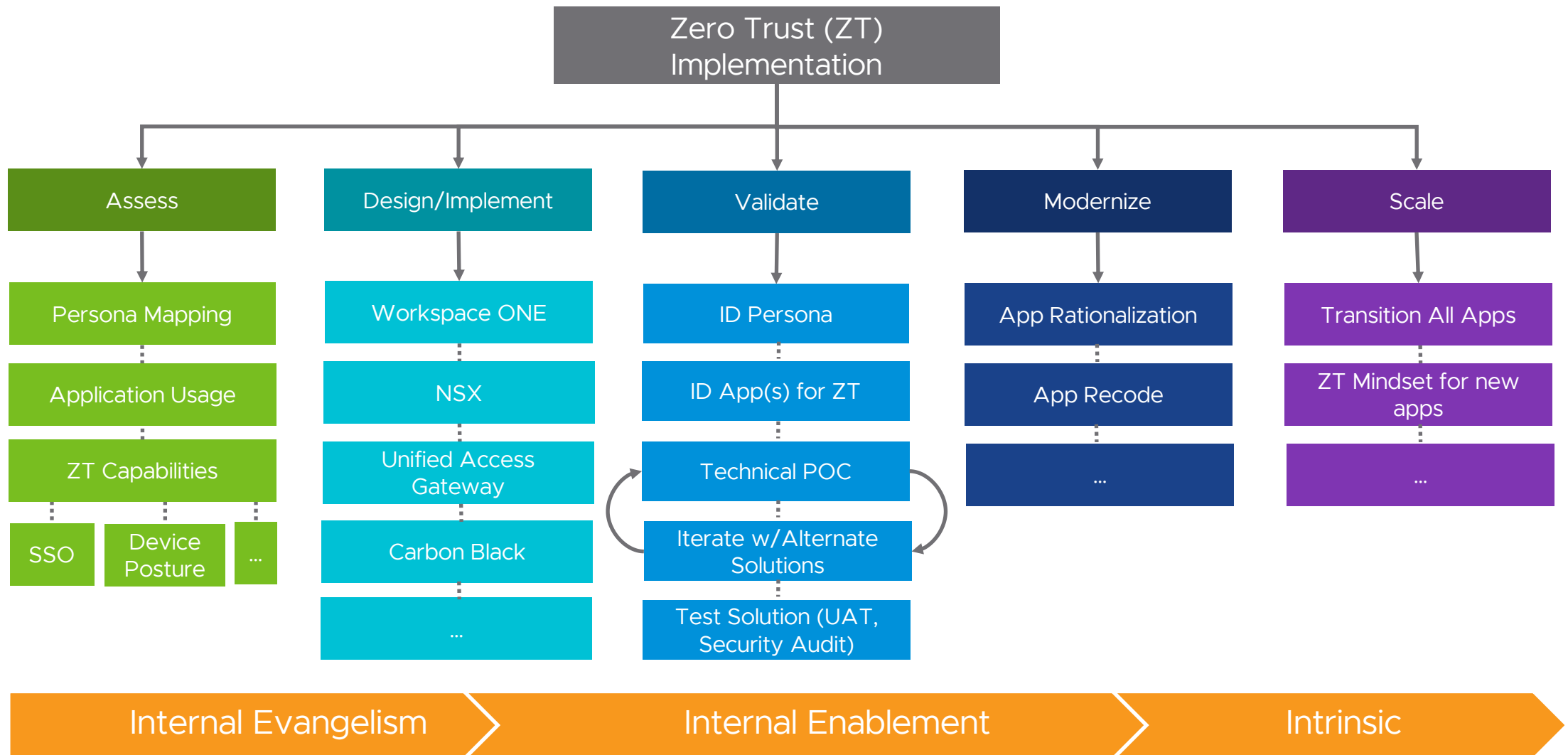


# Zero Trust Strategy

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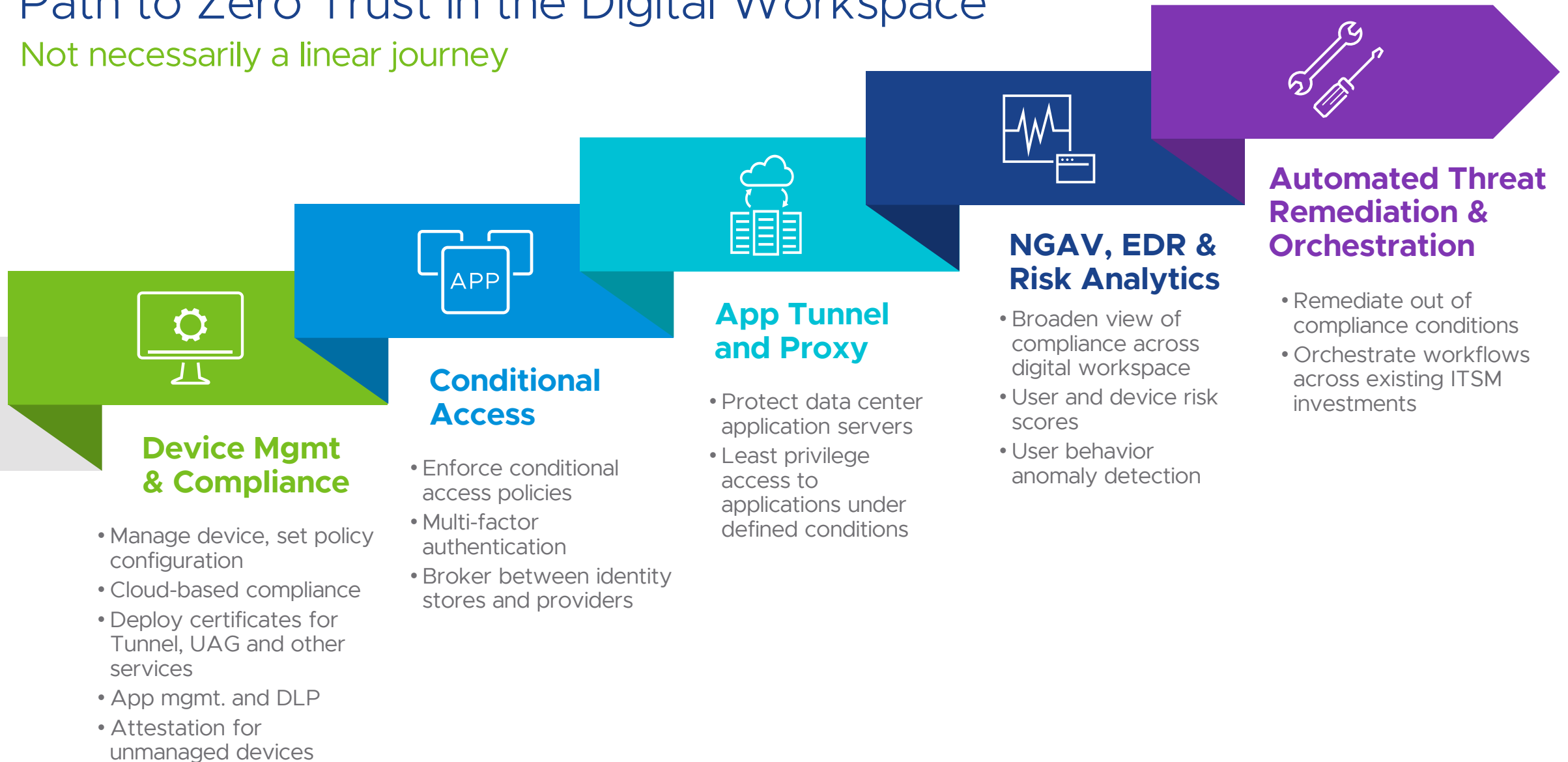
Point products won't solve this problem.  
You need a platform.



- **It's a journey**
  - Will take many years
- **All applications not suitable**
  - You will have a hybrid environment
- **You already own much of the technology needed**
  - Focus on people, processes and policies
- **Start with low hanging fruit**
  - Identify Applications with the biggest impact for most of your users
  - Allows for you and your organization to learn

# Path to Zero Trust in the Digital Workspace

Not necessarily a linear journey





vmware®

# Demo





vmware®

# Thank You

