

ENDPOINT RESELLER PRICE LIST

SENTINELONE

SHI (SentinelOne) Price List

State of North Carolina Software and Premium Support Services					
Cost Items	Part #	Description		Year 4 Unit Cost	Year 5 Unit Cost
Cloud Subscription/License Fee					
SentinelOne Core - Endpoint Protection Platform Subscription with Core Capabilities, Enterprise (Premium) includes 24x7 Support, e-mail/web/phone channels, Platform Updates and Upgrades - 1 year	COR-PS-X1	SentinelOne Core has all endpoint security essentials including prevention, detection & response		\$12.21	\$12.21
SentinelOne Control - Endpoint Protection Platform Subscription with Control Capabilities, Enterprise (Premium) includes 24x7 Support, e-mail/web/phone channels, Platform Updates and Upgrades - 1 year	CTL-PS-X1	SentinelOne Control adds desired security suite features, like device control and endpoint firewall control. It also adds full remote shell execution to ease IT overhead and provide uncharacteristic levels of granular control for managing endpoints		\$14.45	\$14.45
SentinelOne Complete - Endpoint Protection Platform Subscription with Complete Capabilities, Enterprise (Premium) includes 24x7 Support, e-mail/web/phone channels, Platform Updates and Upgrades - 1 year	CMP-PS-X1	SentinelOne Complete adds the Deep Visibility Threat Hunting module for advanced forensic mapping, visibility, and nuance response capability for the enterprise SOC or interested technology professional		\$16.69	\$16.69
Technical Support/customer service, per year					
Technical Account Management with Enterprise (Premium) includes 24x7 Support, e-mail/web/phone channels - 1 year	SPRT-TAM	The Technical Account Manager (TAM) is a liaison between the customer and the SentinelOne teams (Engineering, Development, Threat Intelligence & Support) to manage product defects, ongoing threat detections, feature requests and assisting in resolution of product issues. The TAM will provide regular status updates during a mutual agreed cadence with the customer.		\$88,200.00	\$88,200.00

ENDPOINT RESELLER PRICE LIST

Installation/conversion/Integration/Transition Costs					
Vigilance Deploy service - featuring Vigilance Respond for 3 months	VIG-DEP-X1	Our Deploy tier enables customers to get quickly up to speed with their deployment. It focuses on the initial effort around agent rollout and policies			
		tuning, threat handling, exclusions, decommission of legacy AV, and deployment best practices.			
Other Costs					
Vigilance Respond service - 24x7 SOC, Email & Console Notifications, Respond (actions push to console) - 1 year	VIG-RES-X1	Our Respond tier includes 24/7 coverage, threat insights, proactive notifications, consultations on handling threats and false positives, and the ability to generate in product Vigilance Insights reports. In addition, Respond includes threat response, meaning they will take action on all false positives and true positives.		\$5.38	\$5.38
Vigilance Monitor service - 24x7 SOC, Email & Console Notifications - 1 year	VIG-MON-X1	Our Monitor tier includes 24/7 coverage, threat insights, proactive notifications, consultations on handling threats and false positives, and the ability to generate in product Vigilance Insight report		\$3.14	\$3.14

ENDPOINT RESELLER PRICE LIST

BROADCOM CA (SYMANTEC)

Carahsoft (Broadcom CA, Inc. (Symantec)) Price List

CARAHSOFT (BROADCOM CA, INC.) SYMANTEC PRICE LIST				
YEAR 4 COST				<i>Subscription Pricing is Per Month</i>
ITEM #	QTY	UNIT	DESCRIPTION	COST
SESC-SES-SUB	1	per device	Endpoint Security Complete (Includes New SES/SEP Subscription), Hybrid Subscription License with Support, Per Device, 1Y	\$78.13
DLP-ED-SUB	1	per device	Data Loss Prevention Endpoint Discover, Subscription License with Support, Managed Devices 1 YR	\$8.54
DLP-EP-SUB	1	per device	Data Loss Prevention Endpoint Prevent, Subscription License with Support, Managed Devices 1 YR	\$12.06
SES-SUB-1-99	1	per device	Endpoint Security Enterprise, Hybrid Subscription License with Support, 1-99 Devices, 1Y	\$16.25
SEE-SUB	1	per device	Endpoint Encryption, Subscription License with Support, Devices 1 YR	\$41.24
SEP-SUB-1-99	1	per device	Endpoint Protection, Subscription License with Support, 1-99 Devices, 1Y	\$19.60
Customization required/proposed addressing specification:			See Professional Services Section Below	
Additional modules required or proposed addressing specifications:			See Professional Services Section Below	
Technical and user documentation:			See Professional Services Section Below	
Installation/conversion/Integration/Transition Costs:			See Professional Services Section Below	
Training including training materials: TRNG-EDUCR-TRC, Education Training Credit			MSRP \$100 per Training Credit, Training Materials are provided in training. Onsite, Virtual and Classroom Training is Available. There is specific training for each product. See Training Courses for each product here: https://www.symantec.com/services/education-services/training-courses	
Maintenance costs, to include, per year:			Maintenance Costs are included in the Subscription SKUS provided above	
Technical support/customer service, per year:			Essential Support is Provided in Each Subscription SKU. Technical Account Manager (TAM) MSRP Pricing is \$60K. TAMs are available for DLP, SEP, EDR, SEE.	

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Other costs, if any, (describe what these other costs are)*:	N/A	
<u>PROFESSIONAL SERVICES</u>		
<i>Provide all inclusive (including travel costs) quoted hourly rates for Professional Services.</i>		
ROLE	DESCRIPTION OF RESPONSIBILITIES	HOURLY RATE
Solutions Enablement, Project Management	CON-SOL-TECH-EXPERT- HOURLY-EXP, Solutions Enablement and Project Management Oversight, week- day, Hourly, Expenses Included,	MSRP \$360/HR

SOPHOS

SHI (Sophos) Price List

Cloud Subscription/Licensing Fee					
COSTS ITEMS			YR 4	YR 5	
SKU	CEAM1GSCU		\$4.90	\$4.90	
Central Endpoint Protection					
Good					
*Includes: Endpoint Agent: (Windows/macOS) Anti-malware, Live Protection, Web Security, Web Control, Malware Removal, Peripheral Control, Application Control, Synchronized Security Heartbeat (Windows only) Behaviour Analysis/HIPS, Data Loss Prevention, Download Reputation, Malicious Traffic Detection. Sophos for Virtual Environments, Light Agent off-board scanning: (Windows Desktop VMs) Anti-malware, Live Protection, Malware Removal					
COSTS ITEMS			YR 4	YR 5	
SKU	CSTK1GSAA		\$20.94	\$20.94	
Central Server Protection New/Renewal-Good					
Good					
Windows Server Agent: Anti-malware, Live Protection, Malicious Traffic Detection, Behaviour Analysis/HIPS, File Integrity Monitoring, Web Security, Download Reputation, Web Control, Peripheral Control, Application Control, Data Loss Prevention, Windows Firewall Control, Synchronized Security, Malware Removal, Automatic Scanning Exclusions, AWS/Azure Cloud Workload Discovery Linux Server Agent: Anti-malware, Live Protection, Malicious Traffic Detection, Synchronized Security, AWS/Azure Cloud Workload Discovery					
COSTS ITEMS			YR 4	YR 5	
SKU	CIXM1GSCU		\$8.88	\$8.88	
Central Intercept X with Endpoint Advanced New/Renewal					
Better					
Includes: Endpoint Agent: (Windows/macOS) Anti-malware, Live Protection, Web Security, Web Control, Malware Removal, Peripheral Control, Application Control, Synchronized Security Heartbeat (Windows only) Behaviour Analysis/HIPS, Data Loss Prevention, Download Reputation, Malicious Traffic Detection, Exploit Prevention, Cryptoguard Anti-Ransomware, Sophos Clean, Root Cause Analysis. Sophos for Virtual Environments, Light Agent off-board scanning: (Windows Desktop VMs) Anti-malware, Live Protection, Malware Removal					
COSTS ITEMS			YR 4	YR 5	
SKU	CSAK1GSAA		\$33.52	\$33.52	
Central Intercept X Advanced for Server New/Renewal					

SHI (Sophos) Price List (Continued)

Better					
<p>*Windows Server Agent- Deep Learning Anti-malware, Exploit Prevention, Active Adversary Protection, CryptoGuard and WipeGuard Anti-Ransomware, Root Cause Analysis, Application Whitelisting [Server Lockdown], Live Protection, Malicious Traffic Detection, Behaviour Analysis/HIPS, File Integrity Monitoring, Web Security, Download Reputation, Web Control, Peripheral Control, Application Control, Data Loss Prevention, Windows Firewall Control, Synchronized Security, Sophos Clean Malware Removal, Automatic Scanning Exclusions, AWS/Azure Cloud Workload Discovery</p> <p>Linux Server Agent- Anti-malware, Live Protection, Malicious Traffic Detection, Synchronized Security, AWS/Azure Cloud Workload Discovery</p>					
COSTS ITEMS			YR 4	YR 5	
SKU	CAEM1GSCU		\$18.01	\$18.01	
Central Intercept X Advanced with EDR New/Renewal					
Best					
<p>*Includes: Endpoint Agent: (Windows/macOS) Anti-malware, Live Protection, Web Security, Web Control, Malware Removal, Peripheral Control, Application Control, Synchronized Security Heartbeat (Windows only) Behaviour Analysis/HIPS, Data Loss Prevention, Download Reputation, Malicious Traffic Detection, Exploit Prevention (Windows only), Cryptoguard Anti-Ransomware, Sophos Clean, Threat Cases. Endpoint detection and response (Windows only) including threat searches, SophosLabs threat intelligence, on-demand isolation, clean and block, and malware analysis.</p> <p>Sophos for Virtual Environments, Light Agent off-board scanning: (Windows Desktop VMs) Anti-malware, Live Protection, Malware Removal</p>					
COSTS ITEMS			YR 4	YR 5	
SKU	CSIK1GSAA		\$52.90	\$52.90	
Central Intercept X Advanced for Server with EDR New/Renewal					
Best					
<p>*Windows Server Agent- Deep Learning Anti-malware, Exploit Prevention, Active Adversary Protection, CryptoGuard and WipeGuard Anti-Ransomware, Root Cause Analysis, Application Whitelisting [Server Lockdown], Live Protection, Malicious Traffic Detection, Behaviour Analysis/HIPS, File Integrity Monitoring, Web Security, Download Reputation, Web Control, Peripheral Control, Application Control, Data Loss Prevention, Windows Firewall Control, Synchronized Security, Sophos Clean Malware Removal, Automatic Scanning Exclusions, AWS/Azure Cloud Workload Discovery</p> <p>Linux Server Agent- Anti-malware, Live Protection, Malicious Traffic Detection, Synchronized Security, AWS/Azure Cloud Workload Discovery</p>					
Customization required/proposed addressing specification					
COSTS ITEMS			YR 4	YR 5	
SKU	PCBZTCCAA	2 hour Basic	\$458.53	\$458.53	

SHI (Sophos) Price List (Continued)

SKU	PCDZTCCAA	8 hour Advanced				\$1,834.12	\$1,834.12	
SKU	PQCZTCCAA	QuickStart				\$1,198.62	\$1,198.62	
Professional Services Central								
*consultation, implementation, and configuration of our solutions								
*All services are performed in US								
Additional modules required or proposed addressing specifications								
COSTS ITEMS						YR 4	YR 5	
SKU	MUSM1GSON					\$23.57	\$23.57	
Central MTR Standard Add-On (Endpoints)								
Better								
*Includes 24/7 Threat hunting, Adversarial Detections, Security Health Checks, Data Retention and activity reporting								
*Must have Intercept X with EDR to add								
COSTS ITEMS						YR 4	YR 5	
SKU	MVSK1GTON					\$22.07	\$22.07	
Central MTR Standard Add-On for Servers New/Renewal								
Better								
*Includes 24/7 Threat hunting, Adversarial Detections, Security Health Checks, Data Retention and activity reporting for Servers								
*Must have Intercept X with EDR for Servers to add								
COSTS ITEMS						YR 4	YR 5	
SKU	MUAM1GSON					\$55.94	\$55.94	
Central MTR Advanced Add-On (Endpoints)								
Best								
*Includes 24/7 Advanced Threat hunting, Adversarial Detections, Security Health Checks, Data Retention , enhanced telemetry, proactive posture improvement, dedicated incident response lead, direct call-in support, asset discovery and activity reporting								
*Must have Intercept X with EDR to add								
COSTS ITEMS						YR 4	YR 5	
SKU	MVAK1GTON					\$52.40	\$52.40	
Central MTR Advanced Add-On for Servers New/Renewal								
Best								

SHI (Sophos) Price List (Continued)

*Includes 24/7 Advanced Threat hunting, Adversarial Detections, Security Health Checks, Data Retention , enhanced telemetry, proactive posture improvement, dedicated incident response lead, direct call-in support, asset discovery and activity reporting for Servers					
*Must have Intercept X with EDR for Servers to add					
COSTS ITEMS			YR 4	YR 5	
SKU	CDEM1GSAA		\$4.93	\$4.93	
Central Encryption CDE New/Renewal					
*Includes: Management of Full Disk Encryption in Sophos Central. Supports BitLocker on Windows and FileVault on macOS. Self-help recovery with Sophos Central Self-Service portal					
COSTS ITEMS			YR 4	YR 5	
SKU	SEEM1GSAA		\$14.88	\$14.88	
Safegaard Enterprise Encryption SEE New/Renewal					
*Includes: Application-based Encryption (Synchronized Encryption), SafeGuard Device Encryption, SafeGuard Data Exchange, SafeGuard Native Device Encryption, SafeGuard Encryption for File Shares, SafeGuard Encryption for Cloud Storage, SafeGuard File Encryption for Mac, SafeGuard Management Center					
Technical and user documentation					
NA					
Installation/conversion/ Integration/Transition Costs					
COSTS ITEMS			YR 4	YR 5	TOTAL
SKU	PCBZTCCAA	2 hour Basic	\$458.53	\$458.53	
SKU	PCDZTCCAA	8 hour Advanced	\$1,834.12	\$1,834.12	
SKU	PQCZTCCAA	QuickStart	\$1,198.62	\$1,198.62	
Professional Services Central					
*consultation, implementation, and configuration of our solutions					
*All services are performed in US					
Training including training materials					
COSTS ITEMS			YR 4	YR 5	
SKU	TC7ZTSEN	E-Learning, Administrator, Single Trainee - Central	\$603.33	\$603.33	

ENDPOINT RESELLER PRICE LIST

SHI (Sophos) Price List (Continued)

SKU	CC7ZTCCAA	Certified Administrator Classroom Training - Central		\$1,206.66	\$1,206.66	
Professional Services Central						
<p>*Sophos customers can complete the "Administrator" training as self paced online training via the Sophos customer training portal. On purchasing one of these e-learning SKU's the customer will be automatically emailed a voucher code on the licence schedule document, which they can then use to access the training materials online. Further information on this process including a link to the customer training portal can be found here:</p> <p>https://www.sophos.com/en-us/medialibrary/PDFs/training/Administrator-Quick-Reference-Guide.pdf?la=en</p>						
Maintenance costs, to include, per year						
*Subscription based model per yr						
Technical support/customer service, per year (included with purchase)						
<ul style="list-style-type: none"> • 24x7 Multi-channel Support provided by Sophos • Follow-the-sun delivery provides expert assistance when and where you need it <ul style="list-style-type: none"> • Remote assistance support • Automatic software downloads and updates • Support SLAs found here: https://www.sophos.com/en-us/medialibrary/pdfs/support/sophos-support-services-guide.pdf 						
Other costs, if any,(describe what these other costs are)						
NA						
Total		YR 1	YR 2	YR 3	YR 4	YR 5
						TOTAL

TRELLIX (Formerly MCAFEE)

SHI Trellix (Formerly McAfee) Price List

Product		Year 4	Year 5
Cloud Subscription / Licensing Fee			
MFE Cloud Workload Sec Adv P:1BZ[P+]	Server Security	\$ 306.67	\$ 306.67
MFE Cloud Workload Sec Essl P:1BZ[P+]	Server Security	\$ 136.30	\$ 136.30
MFE Cloud Workload Sec Basic P:1BZ[P+]	Server Security	\$ 50.11	\$ 50.11
MFE MOVE AV for Virtual Servers OS P:1BZ	Server Security	\$ 59.48	\$ 59.48
MFE Change Control Servers P:1BZ [P+]	Server Security	\$ 417.51	\$ 417.51
MFE App Control Servers P:1BZ [P+]	Server Security	\$ 163.21	\$ 163.21
MFE MOVE AV for Virtual DsktopsP:1BZ[P+]	Endpoint Security	\$ 10.87	\$ 10.87
MVISION Standard 1:1BZ	Endpoint Security	\$ 17.44	\$ 17.44
MVISION Plus 1:1BZ	Endpoint Security	\$ 35.59	\$ 35.59
MVISION Mobile Advanced 1:1BZ	Endpoint Security	\$ 39.19	\$ 39.19
MVISION EDR 1:1 BZ 7 Day Storage	Endpoint Security	\$ 23.78	\$ 23.78
MVISION EDR Premium 1:1BZ 90DayStorage	Endpoint Security	\$ 63.99	\$ 63.99
MFE Adv Threat ATD-VM1008 1:1 BZ	Endpoint Security	\$ 9,154.96	\$ 9,154.96
MFE Change Control for PCs P:1BZ [P+]	Endpoint Security	\$ 80.83	\$ 80.83
MFE Application Control PCs P:1BZ [P+]	Endpoint Security	\$ 29.52	\$ 29.52
MFE Threat Intel Exchange P:1 BZ [P+]	Endpoint Security	\$ 5.76	\$ 5.76
Additional Modules required or proposed addressing specifications			
MVC ShadowIT 1:1 BZ	Cloud Security	\$ 14.70	\$ 14.70
MVC Adv Shadow Control 1:1 BZ	Cloud Security	\$ 7.36	\$ 7.36
MVC Box 1:1 BZ	Cloud Security	\$ 8.82	\$ 8.82
MVC Dropbox 1:1 BZ	Cloud Security	\$ 8.82	\$ 8.82
MVC Google Drive 1:1 BZ	Cloud Security	\$ 8.82	\$ 8.82
MVC SaaS Malw ADDON 1:1 BZ	Cloud Security	\$ 2.94	\$ 2.94
MVC CustomApps CiscoSpark 1:1 BZ	Cloud Security	\$ 5.88	\$ 5.88
MVC SaaS Pooled 1:1 BZ	Cloud Security	\$ 8.82	\$ 8.82
MVC IaaS Pooled 1:1 BZ	Cloud Security	\$ 4,409.09	\$ 4,409.09
MVC IaaS Pooled DLP 1:1 BZ	Cloud Security	\$ 2,449.50	\$ 2,449.50
MVC FEDDC ADDON 1:1 BZ	Cloud Security	\$ 2,142.42	\$ 2,142.42

SHI Trellix (Formerly McAfee) Price List (Continued)

Installation/conversion/Integration/Transition Costs				
MVC ShadowIT PS Startkit10K+ Ppd	Support		\$ 15,241.30	\$ 15,241.30
MVC Pro Services Prepaid	Support		\$ 2,177.33	\$ 2,177.33
Sol Svcs Deployment Consulting	Installation		\$ 19,247.61	\$ 19,247.61
Training including training materials				
MFE Premier Success Plan 1yr Prepaid	Technical Support		\$ 393,280.02	\$ 393,280.02
MFE Enhanced Success Plan 1yr Prepaid	Technical Support		\$ 97,979.80	\$ 97,979.80
MFE Essential Success Plan 1yr Prepaid	Technical Support		\$ 45,805.56	\$ 45,805.56
Maintenance costs, to include, per year				
MFE Threat Intel Exchange 1Yr BZ [P+]	Endpoint Security		\$ 2.49	\$ 2.49
MFE Change Control for PCs 1Yr BZ [P+]	Endpoint Security		\$ 19.73	\$ 19.73
MFE ApplicationControl PCs 1YrBZ [P+]	Endpoint Security		\$ 7.13	\$ 7.13
MFE MOVE AV for Virtual Dsktops1YrBZ[P+]	Endpoint Security		\$ 4.94	\$ 4.94
MFE App Control Servers1YrBZ [P+]	Server Security		\$ 38.88	\$ 38.88
MFE Change Control Servers 1Yr BZ [P+]	Server Security		\$ 99.49	\$ 99.49
MFE MOVE AV for Virtual Servers OS 1YrBZ	Server Security		\$ 27.06	\$ 27.06
MFE Cloud Workload Sec Basic 1YrBZ[P+]	Server Security		\$ 24.06	\$ 24.06
MFE Cloud Workload Sec Essl 1YrBZ[P+]	Server Security		\$ 65.43	\$ 65.43
MFE Cloud Workload Sec Adv 1YrBZ[P+]	Server Security		\$ 147.19	\$ 147.19

Professional Services

Security Engineer - Responsible for performing configuration/deployment and verification and verification of the security platform. \$285/hr

- SHI has right of refusal – we will have to mutually agree on the service request (work has to be mutually agreed upon)
- Hours have to be consumed at a minimum of daily increments
- SHI requires two weeks of notice prior to scheduling
- All services requests require full SOWs between SHI and Customer

Professional Services

Security Engineer - Responsible for performing configuration/deployment and verification and verification of the security platform. \$285/hr

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- Hours have to be consumed at a minimum of daily increments
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Carahsoft Trellix (Formerly McAfee) Price List

LINE NO.	PART NO.	DESCRIPTION	LIST PRICE	QUOTE PRICE	QTY	EXTENDED PRICE
	CWACDE-AB-HI	MFE Cloud Workload Sec Adv P:1BZ[P+] McAfee Public Sector LLC. - CWACDE-AB-HI DAF: 4-9 C45XJE	\$512.17	\$385.51 OM		\$385.51
2	CWECDE-AB-HI	MFE Cloud Workload Sec Essl P:1BZ[P+] McAfee Public Sector LLC. - CWECDE-AB-HI DAF: 4-9 C45XJE	\$227.63	\$171.33 OM		\$171.33
3	CWBCDE-AB-HI	MFE Cloud Workload Sec Basic P:1BZ[P+] McAfee Public Sector LLC. - CWBCDE-AB-HI DAF: 4-9 C45XJE	\$83.69	\$62.99 OM		\$62.99
4	MOVCKE-AT-AI	MFE MOVE AV for Virtual Servers OS P:1BZ McAfee Public Sector LLC. - MOVCKE-AT-AI DAF: 4-9 C45XJE	\$91.05	\$68.53 OM		\$68.53
5	CHSCKE-AB-H I	MFE Change Control Servers P:1BZ [P+] McAfee Public Sector LLC. - CHSCKE-AB-HI DAF: 4-9 C45XJE	\$697.29	\$524.84 OM		\$524.84
6	ACSCKE-AB-H I	MFE App Control Servers P:1BZ [Pt] McAfee Public Sector LLC. -ACSCKE-AB-HI DAF: 4-9 C45XJE	\$272.58	\$205.17 OM		\$205.17
7	MOVCADE-AA-H I	MFE MOVE AV for Virtual DsklopsP:1BZ[P+] McAfee Public Sector LLC. - MOVCADE-AA-HI DAF: 4-9 C45XJE	\$16.64	\$12.53 OM	5	\$62.65
8	MV1ECE-AA-AI	MVISION Standard 1:1BZ McAfee Public Sector LLC. - MV1ECE-AA-AI DAF: 4-9 C45XJE	\$26.70	\$20.10 OM	5	\$100.50
9	MV2ECE-AA-AI	MVISION Plus 1:1BZ McAfee Public Sector LLC. - MV2ECE-AA-AI DAF: 4-9 C45XJE	\$54.48	\$41.01 OM	5	\$205.05

Carahsoft Trellix (Formerly McAfee) Price List (Continued)

LINE NO.	PART NO.	DESCRIPTION	LIST PRICE	QUOTE PRICE	QTY	EXTENDED PRICE
10	MV3ECE-AA-AI	MVISION Mobile Advanced 1:1 BZ McAfee Public Sector LLC. - MV3ECE-AA-AI OAF: 4-9C45XJE	\$60.00	\$45.16 OM	5	\$225.80
11	MV4ECE-AA-AI	MVISION EDR 1:1 BZ 7 Day Storage McAfee Public Sector LLC. - MV4ECE-AA-AI OAF: 4-9C45XJE	\$36.41	\$27.41 OM	5	\$137.05
12	MV5ECE-AA-AI	MVISION EDR Premium 1:1 BZ 90DayStorage McAfee Public Sector LLC. - MV5ECE-AA-AI OAF: 4-9C45XJE	\$97.95	\$73.72 OM	5	\$368.60
13	AT1ECE-AB-AI	MFE Adv Threat ATD-VM10081:1 BZ McAfee Public Sector LLC. - AT1ECE-AB-AI OAF: 4-9C45XJE	\$14,015.58	\$10,549.37 OM		\$10,549.37
14	CCDCKE-AA-HI	MFE Change Control for PCs P:1BZ [P+] McAfee Public Sector LLC. - CCDCKE-AA-HI OAF: 4-9C45XJE	\$123.75	\$93.14 OM		\$93.14
15	ACDCKE-AA-HI	MFE Application Control PCs P:1BZ [P+] McAfee Public Sector LLC. - ACDCKE-AA-HI OAF: 4-9C45XJE	\$45.19	\$34.01 OM		\$34.01
16	TIECDE-AA-HI	MFE Threat Intel Exchange P:1 BZ [P+] McAfee Public Sector LLC. - TIECDE-AA-HI OAF: 4-9C45XJE	\$8.82	\$6.63 OM	5	\$33.15
17	C02ECE-AA-AI	MFE Skyhigh ShadowIT 1:1 BZ McAfee Public Sector LLC. - C02ECE-AA-AI	\$30.00	\$22.58 OM		\$22.58
18	C45ECE-AA-AI	MVC Adv Shadow Control 1:1 BZ McAfee Public Sector LLC. - C45ECE-AA-AI OAF: 4-9C45XJE	\$15.00	\$11.29 OM		\$11.29
19	C14ECE-AA-AI	MFE Skyhigh Box 1:1 BZ McAfee Public Sector LLC. - C14ECE-AA-AI	\$18.00	\$13.55 OM		\$13.55
20	C16ECE-AA-AI	MFE Skyhigh Dropbox 1:1 BZ McAfee Public Sector LLC. - C16ECE-AA-AI	\$18.00	\$13.55 OM		\$13.55
21	C18ECE-AA-AI	MFE Skyhigh Google Drive 1:1 BZ McAfee Public Sector LLC. - C18ECE-AA-AI	\$18.00	\$13.55 OM		\$13.55
22	C55ECE-AA-AI+1	MVC Saas Malw ADDON 1:1 BZ McAfee Public Sector LLC. - C55ECE-AA-AI OAF: 4-9C45XJE	\$6.00	\$4.52 OM		\$4.52
23	C19ECE-AA-AI	MFE Skyhigh CustomApps CiscoSpark 1:1 BZ McAfee Public Sector LLC. - C19ECE-AA-AI	\$12.00	\$9.03 OM		\$9.03
24	MD-SK-SHADIT-UI	MFE Skyhigh ShadowIT PS Startkit10K+ Ppd McAfee Public Sector LLC. - MD-SK-SHADIT-UI	\$17,500.00	\$16,071.43 OM		\$16,071.43
25	MSH-CUSTCON-DAYPPI	MFE Skyhigh Pro Services Prepaid McAfee Public Sector LLC. - MSH-CUSTCON-DAYPPI	\$2,500.00	\$2,295.92 OM		\$2,295.92
26	C41ECE-AA-AI	MFE Skyhigh Saas Pooled 1:1 BZ McAfee Public Sector LLC. - C41ECE-AA-AI	\$18.00	\$13.55 OM		\$13.55
27	C42ECE-AA-AI	MFE Skyhigh IaaS Pooled 1:1 BZ McAfee Public Sector LLC. - C42ECE-AA-AI	\$9,000.00	\$6,774.19 OM		\$6,774.19
28	C43ECE-AA-AI	MFE Skyhigh IaaS Pooled OLP 1:1 BZ McAfee Public Sector LLC. - C43ECE-AA-AI	\$5,000.00	\$3,763.44 OM		\$3,763.44
29	C56ECE-AA-AI	MVC FEDDC ADDON 1:1 BZ McAfee Public Sector LLC. - C56ECE-AA-AI OAF: 4-9C45XJE	\$2,727.00	\$2,727.00 OM		\$2,727.00

Carahsoft Trellix (Formerly McAfee) Price List (Continued)

LINE NO.	PART NO.	DESCRIPTION	LIST PRICE	QUOTE PRICE	QTY	EXTENDED PRICE
30	PREMSUCCESS-ATI	MFE Premier Success Plan Prepaid McAfee Public Sector LLC. - PREMSUCCESS- ATI OAF: 4-9C45XJE	\$425,000.00	\$403,316.33 OM		\$403,316.33
31	ENHSUCCESS-ATI	MFE Enhanced Success Plan Prepaid McAfee Public Sector LLC. - ENHSUCCESS- ATI OAF: 4-9C45XJE	\$100,000.00	\$94,897.96 OM		\$94,897.96
32	ESNSUCCESS-ATI	MFE Essential Success Plan Prepaid McAfee Public Sector LLC. - ESNSUCCESS- ATI OAF: 4-9C45XJE	\$46,750.00	\$44,364.80 OM		\$44,364.80
33	MD-DEPLOYI	Sol Svcs Deployment Consulting McAfee Public Sector LLC. - MD-DEPLOYI OAF: 4-9C45XJE	\$19,055.13	\$17,499.61 OM		\$17,499.61
34	TIEYFM-M-HI	MFE Threat Intel Exchange 1Yr BZ [P+] McAfee Public Sector LLC. - TIEYFM-M-HI OAF: 4-9C45XJE	\$3.53	\$2.46 OM		\$2.46
35	CCDYCM-M-HI	MFE Change Control for PCs 1Yr BZ [P+] McAfee Public Sector LLC. - CCDYCM-M-HI OAF: 4-9C45XJE	\$27.04	\$18.90 OM		\$18.90
36	ACDYCM-M-HI	MFE ApplicationControl PCs 1YrBZ [P+] McAfee Public Sector LLC. - ACDYCM-M-HI OAF: 4-9C45XJE	\$9.79	\$6.84 OM		\$6.84
37	MOVYFM-M-HI	MFE MOVE AV for Virtual Dsktops1YrBZ[P+] McAfee Public Sector LLC. - MOVYFM-M-HI OAF: 4-9C45XJE	\$7.00	\$4.89 OM		\$4.89
38	ACSYCM-AB-HI	MFE App Control Servers1YrBZ [P+] McAfee Public Sector LLC. - ACSYCM-AB-HI OAF: 4-9C45XJE	\$59.52	\$41.60 OM		\$41.60
39	CHSYCM-AB-HI	MFE Change Control Servers 1Yr BZ [P+] McAfee Public Sector LLC. - CHSYCM-AB-HI OAF: 4-9C45XJE	\$152.30	\$106.44 OM		\$106.44
40	MOVYCM-AT-AI	MFE MOVE AV for Virtual Servers OS 1YrBZ McAfee Public Sector LLC. - MOVYCM-AT-AI OAF: 4-9C45XJE	\$38.24	\$26.73 OM		\$26.73
41	CWBYF M-AB-HI	MFE Cloud Workload Sec Basic 1YrBZ[P+] McAfee Public Sector LLC. - CWBYFM-AB-HI OAF: 4-9C45XJE	\$36.82	\$25.73 OM		\$25.73
42	CWEYF M-AB-HI	MFE Cloud Workload Sec Essl 1YrBZ[P+] McAfee Public Sector LLC. - CWEYFM-AB-HI OAF: 4-9C45XJE	\$100.16	\$70.00 OM		\$70.00
43	CWAYFM-AB-HI	MFE Cloud Workload Sec Adv 1YrBZ[P+] McAfee Public Sector LLC. - CWAYFM-AB-HI OAF: 4-9C45XJE	\$225.35	\$157.51 OM		\$157.51
						\$605,501.09

CROWDSTRIKE

DLT (CrowdStrike) Price List

Attachment A. Cost Proposal Form

Bidder's Name: _____

COSTS ITEMS	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	TOTAL
Cloud Subscription/ Licensing Fee	No worse than \$4.75/endpoint/year	No worse than \$4.75/endpoint/year	No worse than \$4.75/endpoint/year	Up to a 5% increase	Up to a 5% increase	
Customization required/proposed addressing specification	Included	Included	Included	Included	Included	
Additional modules required or proposed addressing specifications	No worse than \$11.55/endpoint /year	No worse than \$11.55/endpoint /year	Up to a 5% increase	Up to a 5% increase	Up to a 5% increase	
Technical and user documentation	Included	Included	Included	Included	Included	
Installation/conversion/ Integration/Transition Costs	Included	Included	Included	Included	Included	
Training including training materials	Included	Included	Included	Included	Included	
Maintenance costs, to include, per year	12% of Net Application Total	12% of Net Application Total	12% of Net Application Total	12% of Net Application Total	12% of Net Application Total	
Technical support/customer service, per year	Included in Maintenance Costs	Included in Maintenance Costs	Included in Maintenance Costs	Included in Maintenance Costs	Included in Maintenance Costs	
Other costs, if any, <i>(describe what these other costs are)*</i>	\$0	\$0	\$0	\$0	\$0	
Total	See further	Pricing	document	attached		

PROFESSIONAL SERVICES

Provide all inclusive (including travel costs) quoted hourly rates for Professional Services.

ROLE	DESCRIPTION OF RESPONSIBILITIES	HOURLY RATE

*OTHER COSTS (if applicable)

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DLT (CrowdStrike) Price List (Continued)

Based on a minimum of 100 Users unless otherwise specified

	<u>Year 1</u>	<u>Year 2</u>	<u>Year 3</u>	<u>Year 4</u>	<u>Year 5</u>
Cloud Subscription/ Licensing Fee	No worse than \$4.75/per endpoint/per year	No worse than \$4.75/per endpoint/per year	No worse than \$4.75/per endpoint/per year	Up to a 5% increase.	Up to a 5% increase.
Customization required/proposed addressing specification	Included	Included	Included	Included	Included
Additional modules required or proposed addressing specifications	No worse than \$11.55/per endpoint/per year	No worse than \$11.55/per endpoint/per year	No worse than \$11.55/per endpoint/per year	Up to a 5% increase.	Up to a 5% increase.
Technical and user documentation	Included	Included	Included	Included	Included
Installation/conversion/ Integration/Transition Costs	Included	Included	Included	Included	Included
Training including training materials	Included	Included	Included		
Maintenance costs, to include, per year	12% of Net Application Total	12% of Net Application Total	12% of Net Application Total	12% of Net Application Total	12% of Net Application Total
Technical support/customer service, per year	Included in Maintenance Costs	Included in Maintenance Costs	Included in Maintenance Costs	Included in Maintenance Costs	Included in Maintenance Costs
Other costs, if any. (describe what these other costs are)*	\$0	\$0	\$0	\$0	\$0
Total - All prices per year and include support					
Anti Virus Only - No worse than	5.25/per endpoint/per year				
Additional Modules to Meet Specifications - No worse than	18.25/per endpoint/per year				
All CrowdStrike Modules included - No worse than	35.75/per endpoint/per year				
100% CrowdStrike Managed Service - No worse than	\$131.25/per endpoint/per year				
		Note for CrowdStrike Managed offering a minimum of 300 endpoints must be purchased.			

Notes

These numbers represent the highest cost amount per endpoint any entity purchasing off of this contract would have to pay to receive the particular solution noted

Both Reseller and CrowdStrike may offer better pricing discounts to any entity purchasing off of this contract than the prices outlined above but cannot offer pricing higher than the prices above for the specific solution

Training and training materials are included in the proposal but certification classes and instructor led courses are not included and would need to be priced separately

If this contract is extended for a 4th or 5th year, a price increase is possible up to but not exceeding 5%

SHI (CowdStrike) Price List

COST ITEMS (Based on a minimum of 100 Users unless otherwise specified)		Year 4	Year 5
Cloud Subscription / Licensing Fee		\$5.92	\$6.21
Customization Required / proposed addressing specification	Included		
Additional modules required or proposed addressing specifications		\$20.42	\$21.44
Technical and User Documentation	Included		
Installation / Conversion / Integration / Transition Costs	Included		
Training - Including Training Materials	Included		
Maintenance Costs, to include, per year	Included		
Technical Support / Customer Service, per year	Included		
Total - Pricing/Year with Support Included			
All CrowdStrike Modules Included		\$ 39.98	\$ 41.98
100% CrowdStrike Managed Service (minimum of 300 endpoints must be purchased)		\$ 132.43	\$ 139.05
Notes			
<p>These numbers represent the highest cost amount per endpoint any entity purchasing off of this contract would have to pay to receive the particular solution noted. Both Reseller and CrowdStrike may offer better pricing discounts to any entity purchasing off of this contract than the prices outlined above but cannot offer pricing higher than the prices above for the specific solution. Training and training materials are included in the proposal but certification classes and instructor led courses are not included and would need to be priced separately.</p>			

PRESIDIO (CISCO) Price List

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Attachment A. Cost Proposal Form

Bidder's Name: Presidio Networked Solutions LLC

Cost Items	Module	Part #	Description	Year 1 Unit Cost	Year 2 Unit Cost	Year 3 Unit Cost	Year 4 Unit Cost	Year 5 Unit Cost	Total Unit Cost

Cisco Pricing									
Cloud Subscription/License Fee	Cisco AMP for Endpoints blocks malware at the point of entry, detects, contains, and remediates advanced threats	AMP4E-CL-LIC	AMP for Endpoints Cloud subscription	\$1.35	\$1.35	\$1.35	\$1.35	\$1.35	\$6.75
Customization required/proposed addressing specifications	NA	NA	NA	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Additional Modules Required or proposed addressing specifications	NA	TG-CL-K9	Cisco TG Cloud Subscription - 3 Users, Manual Submission	\$1,020.00	\$1,020.00	\$1,020.00	\$1,020.00	\$1,020.00	\$5,100.00
	NA	UMB-DNS-ESS-K9	Cisco Umbrella DNS Security Essentials (Minimum QTY 50)	\$1.05	\$1.05	\$1.05	\$1.05	\$1.05	\$5.25
Technical End User Documentation	NA	NA	NA	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Installation/conversion Integration/Transition Costs	\$175 is the hourly rate and will vary based on the number of licenses purchased and complexity	NA	\$175 is the hourly rate and will vary based on the number of licenses purchased and complexity	\$175.00	\$175.00	\$175.00	\$175.00	\$175.00	\$875.00
Technical Support/customer service, per year	Included with Subscription	NA	Included with Subscription	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Training, including Training materials	NA	NA	NA	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Maintenance costs to include per year	NA	SVS-UMB-SUP-E	Enhanced Support for Umbrella	\$1,060.00	\$1,060.00	\$1,060.00	\$1,060.00	\$1,060.00	\$5,300.00
Other Costs	NA	NA	NA	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00